

# Spokane Workforce Development Area Local GMAP

September 2008  
Presented October 24, 2008












**Employment  
Security  
Department**

WASHINGTON STATE

## FOLLOW-UP ASSIGNMENTS

<b>FROM</b>	<b>TO</b>	<b>ASSIGNMENT / STATUS</b>
Cami	Mollie	Determine how the results of the Industry Cluster Initiative surveys will be disseminated to line staff. <b>Status Update</b>
Frankie	Mollie	Will the Business Solutions presentation be updated to incorporate the healthcare and other clusters as they are surveyed? <b>Status Update</b>
Dan	Mollie	In the past Business Solutions has monitored the referral to placement ratio; is that something you will at in the future? <b>Status Update</b>







## MAJOR PROJECTS LEGEND

PROJECT INDICATOR	SYMBOL	DEFINITION
<b>Scope</b>		Within scope
		Minor scope deviation
		Major scope deviation
<b>Schedule</b>		Within schedule
		Minor schedule deviation
		Major schedule deviation
<b>Quality</b>		Project's quality maintained
		Project's quality diminished
		Project's quality compromised
<b>Risk</b>	Low	No anticipated change to quality / schedule
	Medium	Potential change to quality / schedule
	High	Likely change to quality / schedule







**PED = Project End Date**

**◆ = Decision point or one-time event**

## MAJOR PROJECTS

Project	Dashboard	Comments	Jul-Sep Milestones	Oct-Dec Milestones
Up Front:  PED: 1/1/09  Janet	Scope:  Schedule:  Quality:  Risk: Medium	<ul style="list-style-type: none"> <li>Hiring freeze delayed recruitment project</li> </ul>	<ul style="list-style-type: none"> <li>Authorization given to recruit for 2 FTEs</li> </ul>	<ul style="list-style-type: none"> <li>New FTEs to be in place by November 1<sup>st</sup></li> <li>Desk reconfiguration</li> <li>Training schedule TBD</li> </ul>
WorkSpokane.org revamp project  PED: 7/1/09  Carri	Scope:  Schedule:  Quality:  Risk: Low	<ul style="list-style-type: none"> <li>Complete layout change</li> <li>Site layout by Joe Racek for ADA requirements</li> </ul>	<ul style="list-style-type: none"> <li>Present proposal to Operations Committee</li> <li>Layout complete</li> <li>Content writing to begin</li> </ul>	<ul style="list-style-type: none"> <li>Demo site uploaded for site testers to review</li> <li>Invitation to all staff to comment</li> <li>Completion of home page, job seeker and employer page text</li> </ul>

## MAJOR PROJECTS

Project	Dashboard	Comments	Jul-Sep Milestones	Oct-Dec Milestones
KeyTrain Pilot project  PED: 6/30/09  Carri	Scope:  Schedule:  Quality:  Risk: Medium	<ul style="list-style-type: none"> <li>• 3 locations selected statewide</li> <li>• Bandwidth issues have changed implementation date</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation Committee formed</li> </ul>	<ul style="list-style-type: none"> <li>• Staff training to occur</li> <li>• November 1<sup>st</sup> implementation date</li> </ul>
Bandwidth Increase  PED: After 1/09  Frankie	Scope:  Schedule:  Quality:  Risk: Medium	<ul style="list-style-type: none"> <li>• Usage studies conducted</li> <li>• Scheduled for upgrade, implementation TBD</li> </ul>	<ul style="list-style-type: none"> <li>• Studies conducted on use of bandwidth</li> <li>• WorkSource Spokane at high usage</li> </ul>	<ul style="list-style-type: none"> <li>• Conversations to occur with ITSD</li> </ul>

# **EMPLOYMENT SERVICES**

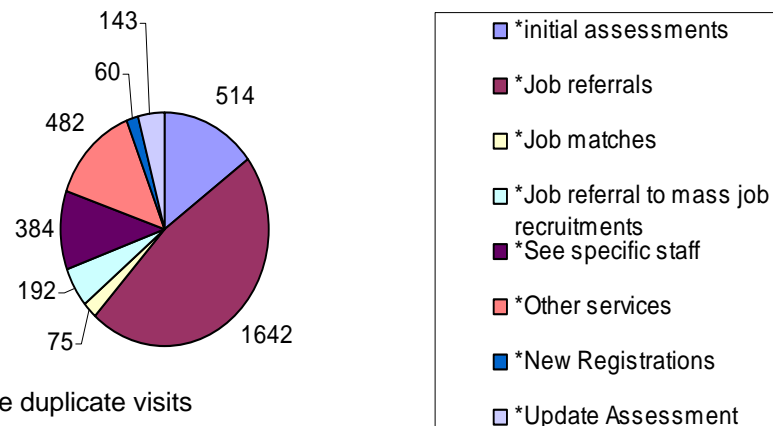
# Employment Services Activity Analysis

**Situation:** Need to evaluate customer wait times plus effectively communicate customer needs to Employment Services staff via the Request for Services (RFS) screen

**Analysis:** Customer wait times appear to be excessive (beyond 15 minutes); an easier, standardized method of identifying customer need on the RFS screen is desired.

**Strategic Goal:** Provide efficient and timely employment services to job seekers, and communicate customer need via the RFS screen.

Services Requested through Request for Services PY08



Seekers wait time	September
0-15 minutes	614
16-30 minutes	219
31-45 minutes	48
46-60 minutes	6
61 or more minutes	0

Average wait time per visit for September - 12 minutes

**Action Plan:**

- Finalize standardized data entry instructions for the RFS screen to be used by all Information desk staff.
- Establish baseline of expected wait time and services provided to create goals
- Monitor wait times use; information to staff Employment Services appropriately to meet the needs of the job seekers, while coordinating lunches, workshops, etc.
- Assign backup staff in Employment Services for peak customer periods (including lunch).

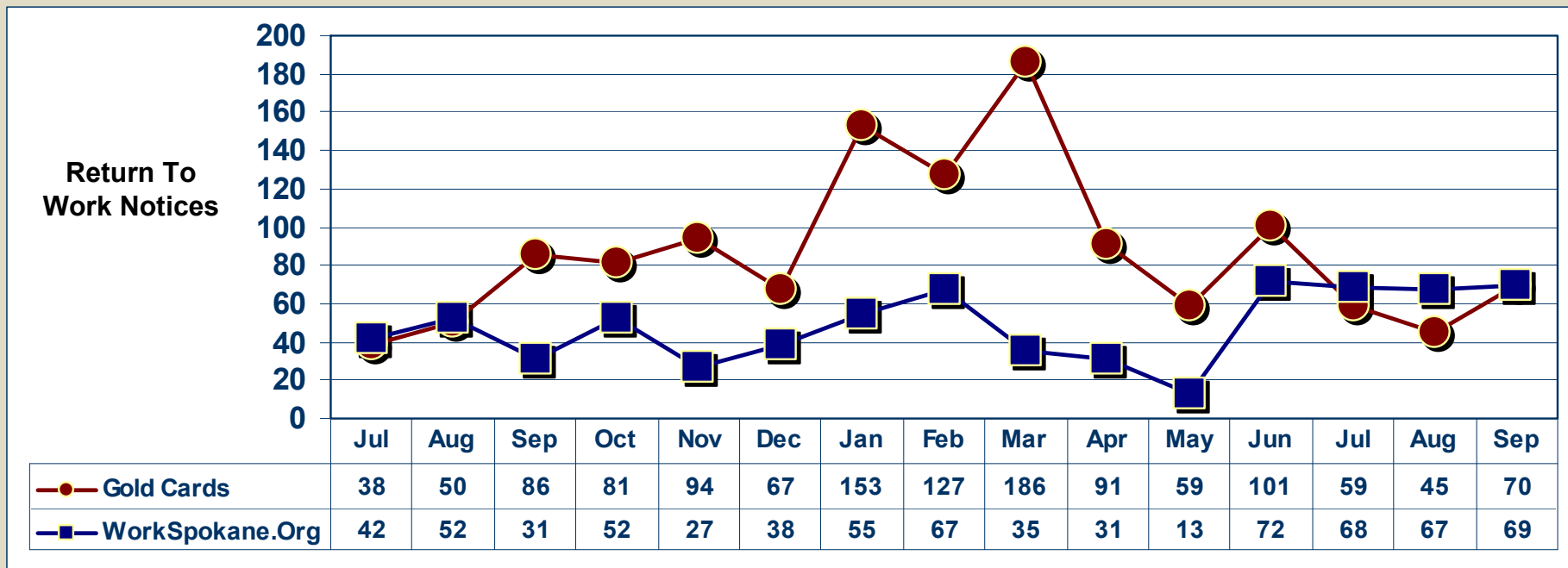
## Employment Services

# Return to work notices received from customers

Notices received via Gold Cards YTD: 1,307

Notices received via WorkSpokane.Org YTD: 720

**Total notices received: 2,019**



# **COMMUNITY COLLEGES of SPOKANE**

## Spokane Community College

Worker Retraining	Summer Qtr 2008	Fall Qtr 2008	Winter Qtr 2009	Spring Qtr 2009
Target FTE's	254 For The Year	254 For The Year	254 For The Year	254 For The Year
Current FTE's	41	85.2		
New WR Funded	35	90		
Continued WR Funding	13	15		
Other Funding	137	213		
Apprenticeship	49	150		
Graduates/Completers*	13			
Entered Employment 2008-09	<i>Survey mailed Dec 08</i>	<i>Survey mailed Mar 09</i>	<i>Survey mailed June 09</i>	<i>Survey mailed Sept 09</i>

\*Graduates/Completers includes *only* those funded by Worker Retraining

\*\*Total includes all graduates/completers funded by WR who entered employment

*NOTE:* 1 annual FTE=1 student taking 45 credits per year; 1 quarterly FTE=1 student taking 15 credits per quarter

## Spokane Community College

WorkFirst Financial Aid	Summer Qtr 2008	Fall Qtr 2008	Winter Qtr 2009	Spring Qtr 2009
Target FTE's	No Targets Req'd	No Targets Req'd	No Targets Req'd	No Targets Req'd
Current FTE's	36.4	79.5		
New TANF Funded	12	47		
TANF Tracked w/EJAS Referral	53	75		
Total TANF Tracked w/EJAS	65	122		
New L.I.W. Funded	4	19		
L.I.W. Other Funded*	186	197		
Graduates/Completers**	7			
Entered Employment 2008-09	<i>Survey mailed Dec 08</i>	<i>Survey mailed Mar 09</i>	<i>Survey mailed June 09</i>	<i>Survey mailed Sept 09</i>

\*Total enrollees Low Income Working – currently funded by other sources/financial aid but previously funded by WorkFirst

\*\*Graduates/completers includes *only* those currently funded by WorkFirst.

*NOTE:* 1 annual FTE=1 student taking 45 credits per year; 1 quarterly FTE=1 student taking 15 credits per quarter

# **Workforce Investment Act (WIA)**

## WIA Adult, Dislocated Worker & Youth

### **Situation:**

There is a need to develop a system for capturing and reporting real time performance measure attainment for Workforce Investment Act Programs.

### **Analysis:**

- Federal WIA Performance Measures are all counted at program completion.
- It can take up to two years to get information on performance outcomes.
- Knowing how a program is doing “real time” allows for program design corrections/changes to occur in a more timely manner.

### **Action Plan:**

- Utilize Westmark reports to track follow up services.
- Identify measures on which we can capture “real time” data.
- Train staffs on using the SKIES follow up plan to capture “real time” data.
- Work with SKIES Power users to develop a report from SKIES data showing quarterly performance attainment.
- Analyze reports to correct poor performance.
- Report quarterly through GMAP and staff meetings on actual performance attainment.

**Persons Responsible:** Cami Hanson, Judy Cash

## WIA Adult & Dislocated Worker Entered Employment Rate

**Entered Employment rate:** the number of job seekers employed the first quarter after exit

**Entered Employment rate goal:** 90% for Adults and Dislocated Workers

**Tracking real time:** reporting on this measurement can lag up to 6 months after the seekers' first quarter after exit. The WIA Adult and Dislocated Worker programs are monitoring this measurement real time, based on information entered in SKIES.

	Adult	Dislocated Worker
Number exited	67	62
Number employed 1st quarter after exit	29	37
Entered employment rate	43%	60%

Numbers based on job seekers that exited April 1 – June 30, 2008

## WIA Older Youth Entered Employment Rate

**Entered Employment rate:** the number of older youth (ages 19-21) that were employed or enrolled in post secondary education or advance training the first quarter after exit

**Entered Employment rate goal:** 90% for older youth

**Tracking real time:** reporting on this measurement can lag up to 6 months after the seekers' first quarter after exit. The Next Generation Zone staff are monitoring this measurement real time, based on information entered in SKIES.

	Older Youth
Number exited	44
Number employed or enrolled in post secondary education or advance training 1st quarter after exit	19
Entered employment rate	43%

Numbers based on job seekers that exited April 1 – June 30, 2008

## WIA Younger Youth Skill Attainment Rate

**Skill Attainment rate:** the number of younger youth (ages 14-18) that were assessed to be in need of basic skills, work readiness skills and/or occupational skills, had a skill goal set and obtained the goal within 1 year

**Skill Attainment rate goal:** 90% for younger youth

	Younger Youth
Number of skill goals set	43
Number of skill goals attained	34
Number of skills not attained	9
Skill attainment rate	79%

Numbers based on younger youth  
who had opened a skill goal July 1 – September 30, 2007

## Next Generation Zone Core Services PY 08

Service/Activity	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Accessed Core Services	53	58	73									
<b>Workshops</b>												
Attended Orientation	8	22	20									
Attended Job Readiness	18	20	22									
Attended Job Search	4	12	15									
Attended Resumes	13	20	15									
Attended GED Prep	0	0	3									
Completed Series*	3	12	10									
Referred to WIA	11	23	26									
Registered into WIA	10	3	3									

\*A job seeker is considered to have completed a series if they have attended 3 or more workshops

PY 08 is a baseline year

Comparison data, not cumulative

**Service Providers: Career Path Services, Educational Service District 101, Goodwill Industries of the Inland NW**

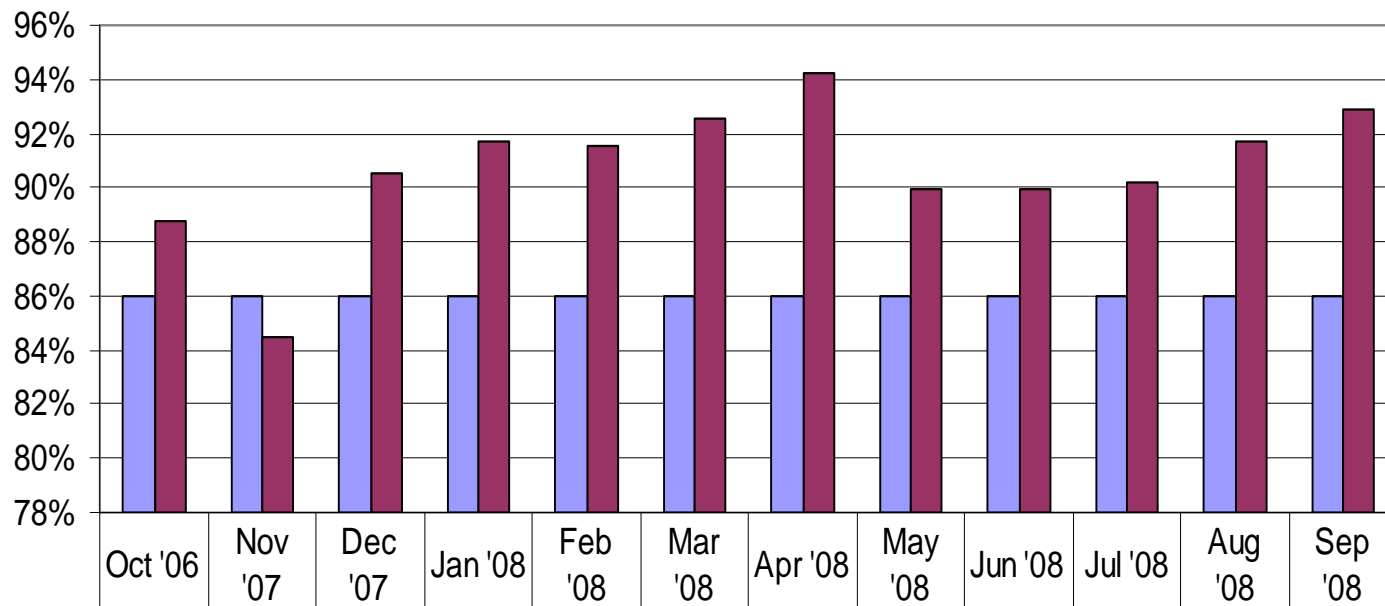
## WIA OJT/WEX PY08

PY08		OJTs Month	OJTs YTD	OJT Goal	Avg Wage OJT	Avg Wage OJT Goal	# of WEXs Month*	# of WEXs* YTD	WEX Goal
<b>AD</b>	Frank	3	10	40	\$12.25	\$12.00	0	2	12
	Brad	3	11	40	\$11.64	\$12.00	2	5	12
	<b>Cumulative AD</b>	<b>6</b>	<b>21</b>	<b>80</b>	<b>\$11.93</b>	<b>\$12.00</b>	<b>2</b>	<b>7</b>	<b>24</b>
<b>DW</b>	Frank	0	8	60	\$12.24	\$15.00	0	0	4
	Brad	0	4	60	\$12.13	\$15.00	0	0	4
	<b>Cumulative DW</b>	<b>0</b>	<b>12</b>	<b>120</b>	<b>\$12.20</b>	<b>\$15.00</b>	<b>0</b>	<b>0</b>	<b>8</b>
<b>YO</b>	Frank	0	0	6	\$0.00	\$10.00			
	Brad	0	1	6	\$9.25	\$10.00			
	<b>Cumulative YO</b>	<b>0</b>	<b>1</b>	<b>12</b>	<b>\$9.25</b>	<b>\$10.00</b>	<b>4</b>	<b>49</b>	<b>100</b>
	<b>Roll-Up</b>	<b>6</b>	<b>34</b>	<b>212</b>	<b>\$11.95</b>	<b>\$10.00</b>	<b>6</b>	<b>56</b>	<b>132</b>
								* WEX wage is \$8.07	
	<b>High Wage AD</b>	<b>\$16.00</b>			<b>High Wage DW</b>		<b>\$17.50</b>		
	<b>Low wage AD</b>	<b>\$9.00</b>			<b>Low Wage DW</b>		<b>\$9.00</b>		

# **Trade Act Assistance (TAA)**

## Trade Act Assistance

# TAA Fiscal 07 Placement Performance 10/01/07 to 09/30/08



■ Goal	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%
■ Actual Recovery Percentage	88.75%	84.46%	90.50%	91.69%	91.50%	92.58%	94.27%	89.92%	89.92%	90.19%	91.73%	92.88%

## Trade Act Assistance

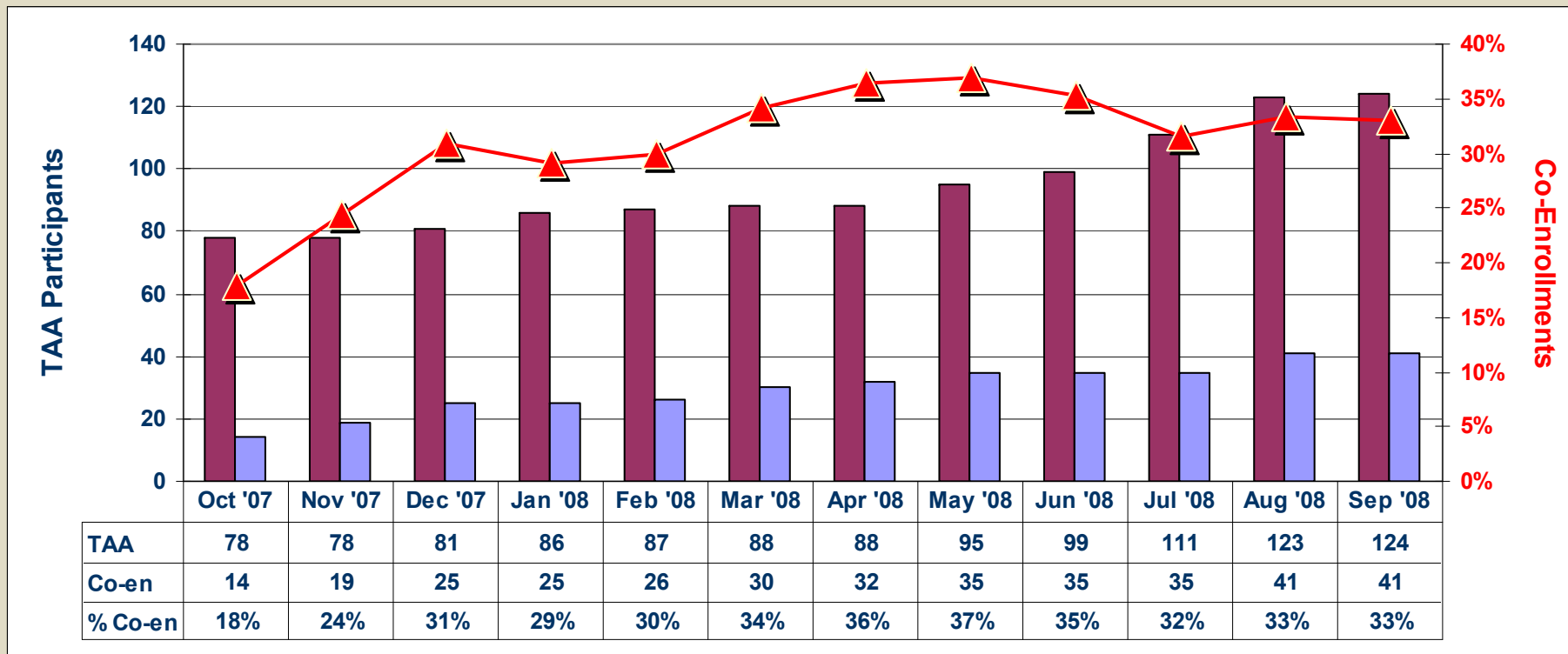
# TAA Fiscal 07 Wage Performance

## 10/01/07 to 09/30/08

	Oct '07	Nov '07	Dec '07	Jan '08	Feb '08	Mar '08	Apr '08	May '08	Jun '08	Jul '08	Aug '08	Sep '08
<b>Total served</b>	78	78	81	86	87	88	88	95	99	111	123	124
<b>Employed at exit</b>	8	11	18	20	21	23	26	30	30	41	42	46
<b>Pre-wage average</b>	\$28.63	\$29.27	\$26.96	\$26.57	\$25.94	\$25.56	\$24.95	\$23.85	\$23.88	\$23.03	\$22.48	\$21.64
<b>Post-wage average</b>	\$25.41	\$24.72	\$24.16	\$24.15	\$23.54	\$23.49	\$23.22	\$22.47	\$21.91	\$20.77	\$20.62	\$20.10
<b>Wage recovery goal</b>	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%	86%
<b>Actual recovery %</b>	88.8%	84.5%	89.6%	90.9%	90.7%	91.9%	93.1%	94.0%	92.00%	90.00%	92.00%	92.80%
<b>Attained recognized credentials</b>	3	5	11	12	13	14	15	17	18	29	32	34
<b>Training related placements</b>	4	6	12	13	14	15	16	19	19	24	25	27
<b>Average weeks on program</b>	42	61	77	74	74	71	73	75	78	92	93%	96%
<b>Types of training</b>												
<b>Business Services</b>	0	1	4	4	4	4	4	4	4	6	6	7
<b>Healthcare</b>	1	3	4	4	5	5	6	8	8	8	9	10
<b>Manufacturing/Aerospace</b>	3	3	3	4	4	5	5	5	5	7	7	7

## Trade Act Assistance

# TAA Fiscal '07 Co-Enrollments With WIA Dislocated Workers 10/01/07 to 09/30/08



# **Division of Vocational Rehabilitation (DVR)**

## DVR at WorkSource Spokane

### **Objective:**

- Create tracking system for DVR at WorkSource
- Establish referral process
- Create local counselor report
- Train DVR staff to utilize SKIES

### **Analysis:**

- No baseline comparison
- No established referral process to connect job seekers to DVR

### **Strategies:**

- Train DVR staff on SKIES
- WS staff training for referral process and local service WSSPO  
Referral to DVR in SKIES

# WORKFIRST

## Comprehensive Evaluations

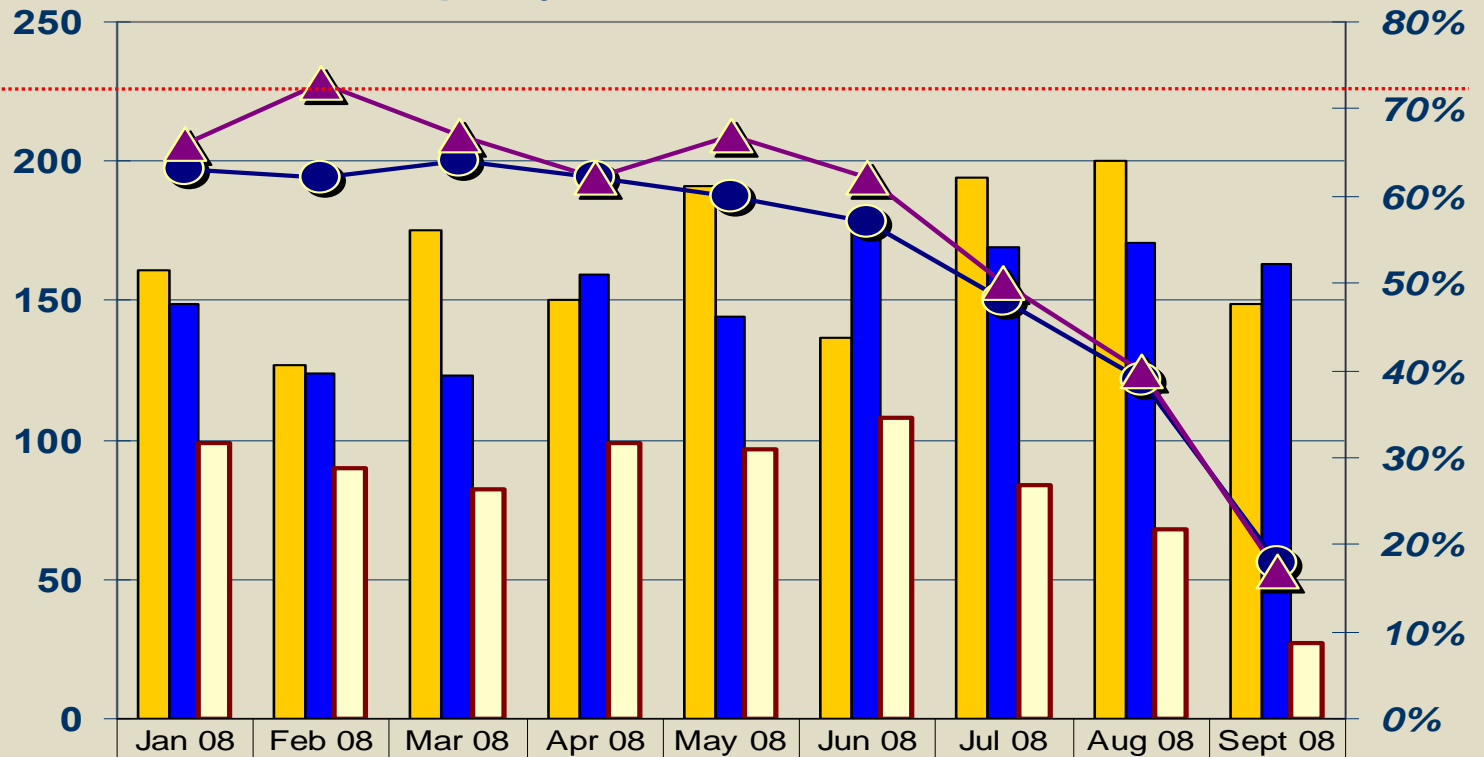
Comprehensive Evaluations Scheduled PY 08													
	July	August	September	October	November	December	January	February	March	April	May	June	YTD
Parents Scheduled for CE at WorkSource	486	474	510										1470
Parents Started CE at WorkSource	225	220	249										694
Parent Interpretations	215	217	211										643
Percent of Completed Interpretations	96%	99%	85%										93%
Recommended Job Search only	122	117	117										356
Recommended Job Search w/Training	40	42	51										133
Recommended Job Search w/employment	3	1	4										8
Percent Recommend for any Job Search	73%	74%	82%										77%
Enrolled In Job Search	214	207	204										625
Recommended for Training only	18	22	24										64
Recommend for Training (CJST)	0	0	8										8
Recommend for Training w/employment	0	6	5										11
Percent Recommend for any Training	26%	32%	35%										31%
Recommended for CJ	16	11	10										37
Dealing with Issues	13	13	23										49

# WorkFirst

## Entered Employments PY 07 & 08

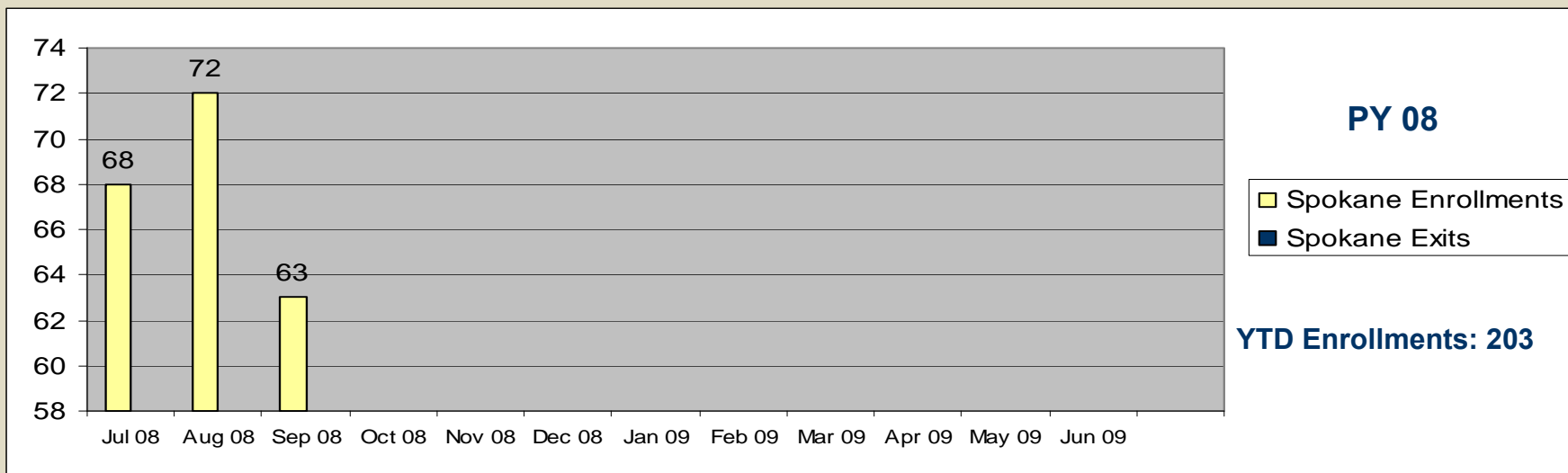
Entered Employment Goal: 67%

YTD Average for Spokane: 73%

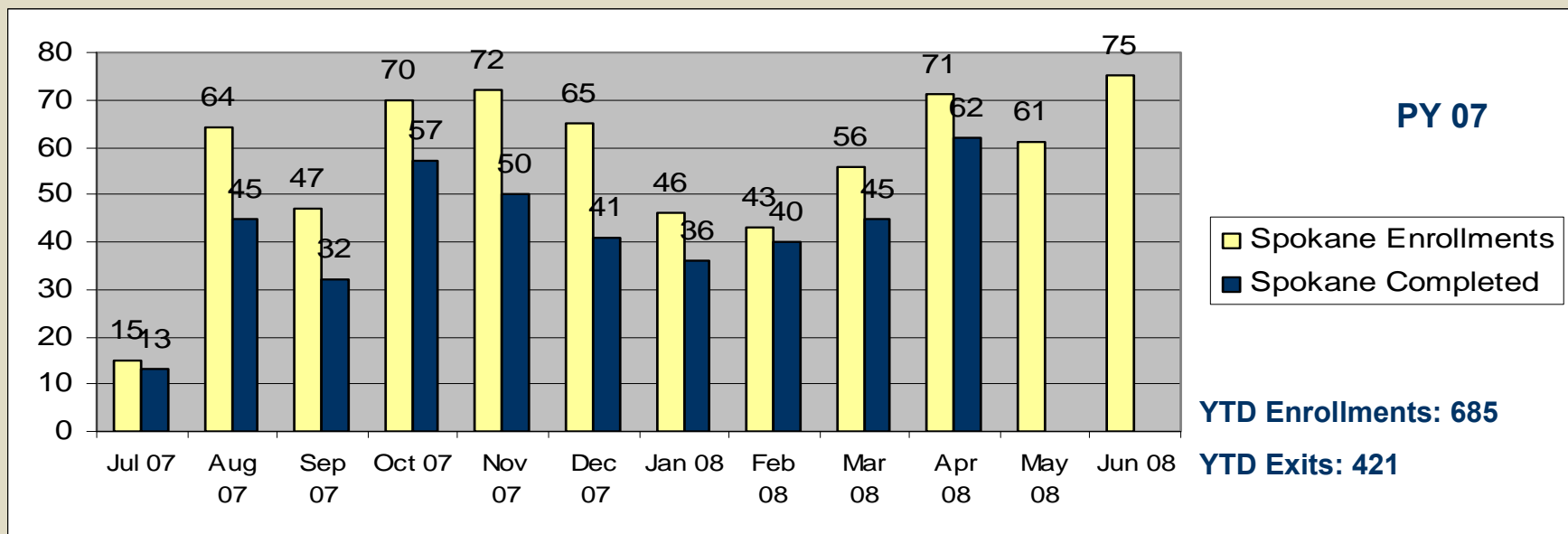


	Jan 08	Feb 08	Mar 08	Apr 08	May 08	Jun 08	Jul 08	Aug 08	Sept 08
Series2	161	127	175	150	191	137	194	200	149
Series1	149	124	123	159	144	177	169	171	163
Series3	99	90	82	99	97	108	84	68	27
Series4	63%	62%	64%	62%	60%	57%	48%	39%	18%
Series5	66%	73%	67%	62%	67%	62%	50%	40%	17%

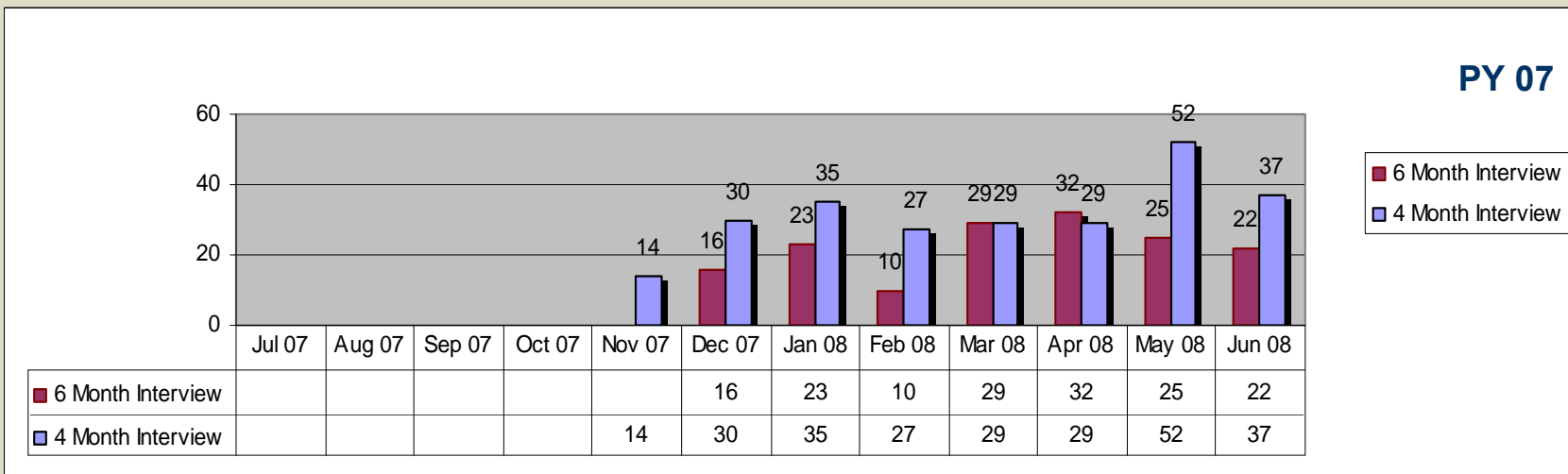
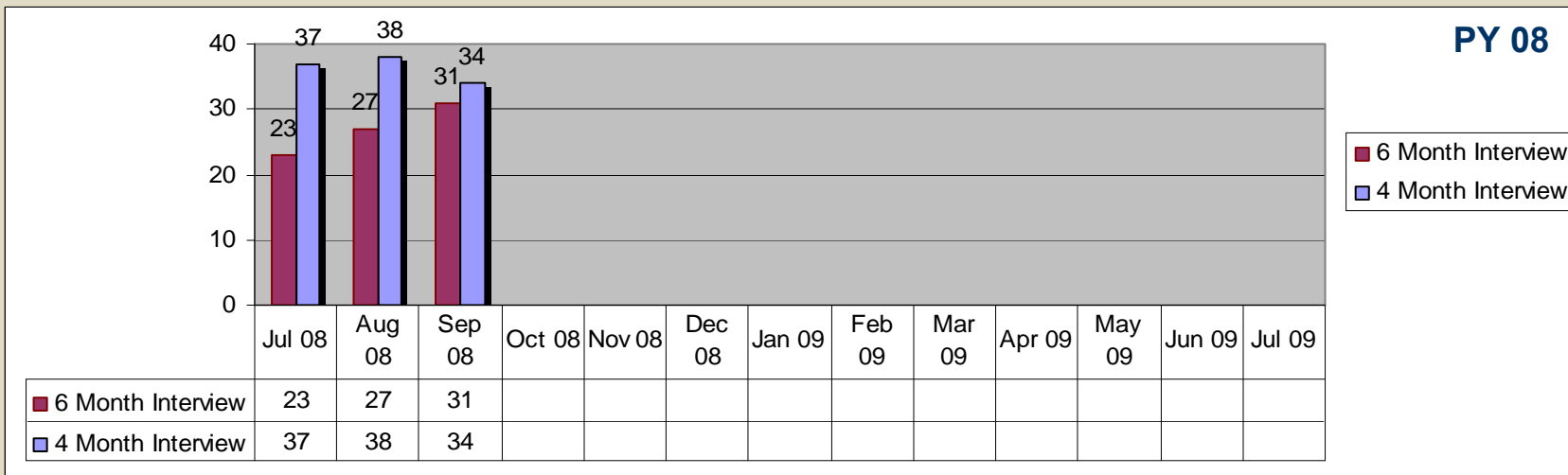
# WorkFirst Career Services Enrollments and Exits



**July 2007 – April 2008 = 79% completion retention rate**



# WorkFirst Career Services 4 and 6 month reviews



## WorkFirst - Limited English Proficiency

<b>WorkFirst Limited Englishh Proficiency Employment Services Program</b>	
	<b>July - September</b>
<b>Assessments / Employment Plans (\$350)</b>	<b>58</b>
<b>Initial Placements (\$300)</b>	<b>22</b>
<b>Initial Employment Rate</b>	<b>37%</b>
<b>30 day Employment Retention Rate(FT \$1350, PT \$650)</b>	<b>11</b>
<b>30 day Employment Retention Rate</b>	<b>50%</b>
<b>90 day Employment Retention Rate(FT \$900,PT \$500)</b>	<b>36%</b>
<b>Current Caseload breakdown</b>	<b>Number of participants</b>
Burmese/Karen/Chin	14
Nepalese	15
Iraqis	3
Marshal Islanders	26
Russian speaking	8
Other (Vietnamese, Cubans, Somali)	7

# **BUSINESS SOLUTIONS**

## Spokane WDA

# Spokane Industry Cluster Initiative: connecting job seekers with employers showing growth

### Next Steps

- Temporarily ceased cold-calling; employers were pausing in hiring due to the fear of national financial events (credit).
- New strong employment reports locally; Spokane not following the national trends.
- Resume cold calling in Construction/Apprenticeship, Transportation/Wholesale, Business Services effective Monday 10/27/08.

### Medical/Healthcare Initiative Analysis

- 83 Medical/Healthcare employers identified.
- 39 of the 83 responded to the survey.
- 19 of the 39 indicated they would hire in the next year.
- 16 of the 19 are willing to host an OJT.
- 9 of the 19 said that they had positions that were difficult to fill. Follow-up calls will begin 12/08/2008.

### Manufacturing Initiative Update

- A comparison of the data relevant to manufacturing employers with WA job orders shows an increase of 24%. There was increase of 46 WA job orders to 57 WA job orders from 4/01/2007 to 9/30/2007.
- Follow-up calls began October 1, 2008 in Manufacturing with regard to the initial employers contacted in June 2008.

### New Direction

- There has been a new focus from the Employment and Career Development Division for directing more effort to WA job orders that more closely match our Job Seeker Inventory. The Business Solutions Team will continue to meet weekly with Doug Tweedy to evaluate employers with an increase in job opportunities for cold calling.

# VETERANS SERVICES

## Veterans Services

### Veterans Case Management ~ 2008/2009

Veterans Case Management ~ 2008/2009												
	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
<b>Total Participants</b>												
VR&E Program	18	17	17									
RealLifelines Program	4	4	4									
VIP Program	7	10	11									
DVOP Program (Intensive )	24	36	35									
<b>Total Participants</b>	<b>53</b>	<b>67</b>	<b>67</b>									
<b>New Cases</b>												
VR&E Program	0	1	2									
RealLifelines Program	0	0	0									
VIP Program	3	9	6									
DVOP Program (Intensive)	1	14	9									
<b>Total New Cases</b>	<b>4</b>	<b>24</b>	<b>17</b>									
<b>Exits</b>												
VR&E Program	1	1	2									
RealLifelines Program	1	0	0									
VIP Program	4	0	5									
DVOP Program (Intensive)	5	0	5									
<b>Total Exits</b>	<b>11</b>	<b>1</b>	<b>12</b>									

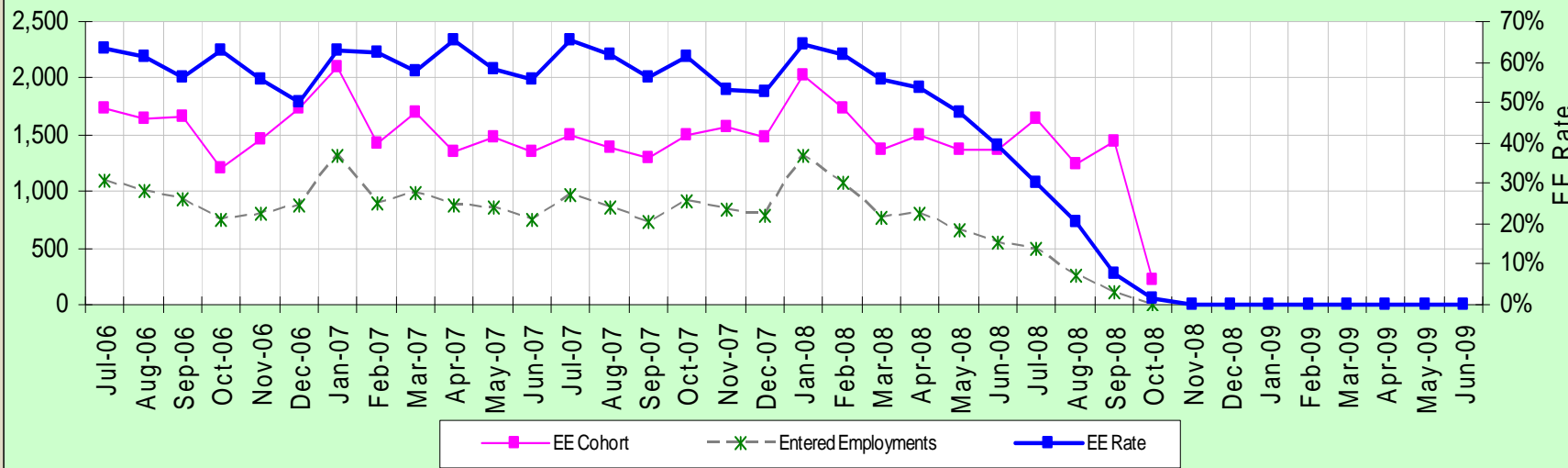
# Performance Outcomes Spokane

# Spokane

## All Job Seekers Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	1,635	1,249	1,434	223									4,541
	PY07	1,493	1,394	1,294	1,503	1,571	1,483	2,034	1,738	1,369	1,497	1,371	1,362	18,109
Entered Employments	PY08	494	257	108	3									
	PY07	973	863	728	919	834	780	1,311	1,078	760	804	649	539	10,238
EE Rate	PY08	30.2%	20.6%	7.5%	1.3%									19.0%
	PY07	65.2%	61.9%	56.3%	61.1%	53.1%	52.6%	64.5%	62.0%	55.5%	53.7%	47.3%	39.6%	56.5%

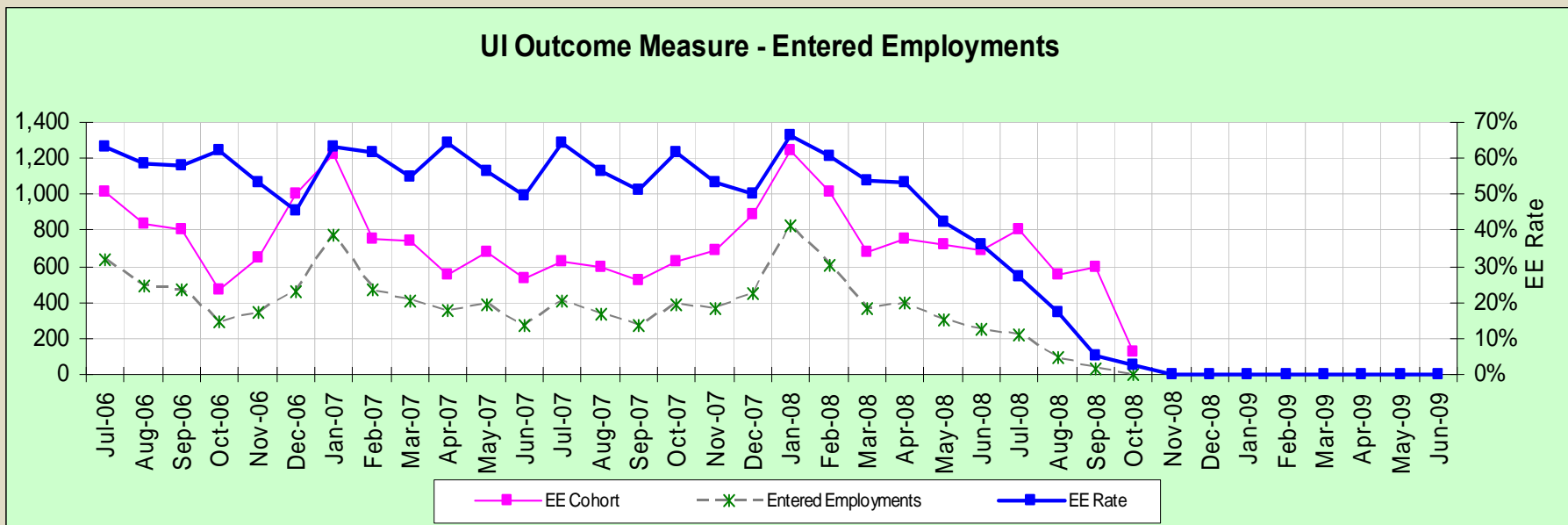
### All Job Seeker Outcome Measure - Entered Employments



# Spokane

## UI Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	801	549	599	123									2,072
	PY07	630	595	522	628	693	889	1,241	1,011	674	750	725	690	9,048
Entered Employments	PY08	216	95	31	3									345
	PY07	404	336	267	386	370	445	821	611	364	398	307	248	4,957
EE Rate	PY08	27.0%	17.3%	5.2%	2.4%									16.7%
	PY07	64.1%	56.5%	51.1%	61.5%	53.4%	50.1%	66.2%	60.4%	54.0%	53.1%	42.3%	35.9%	54.8%

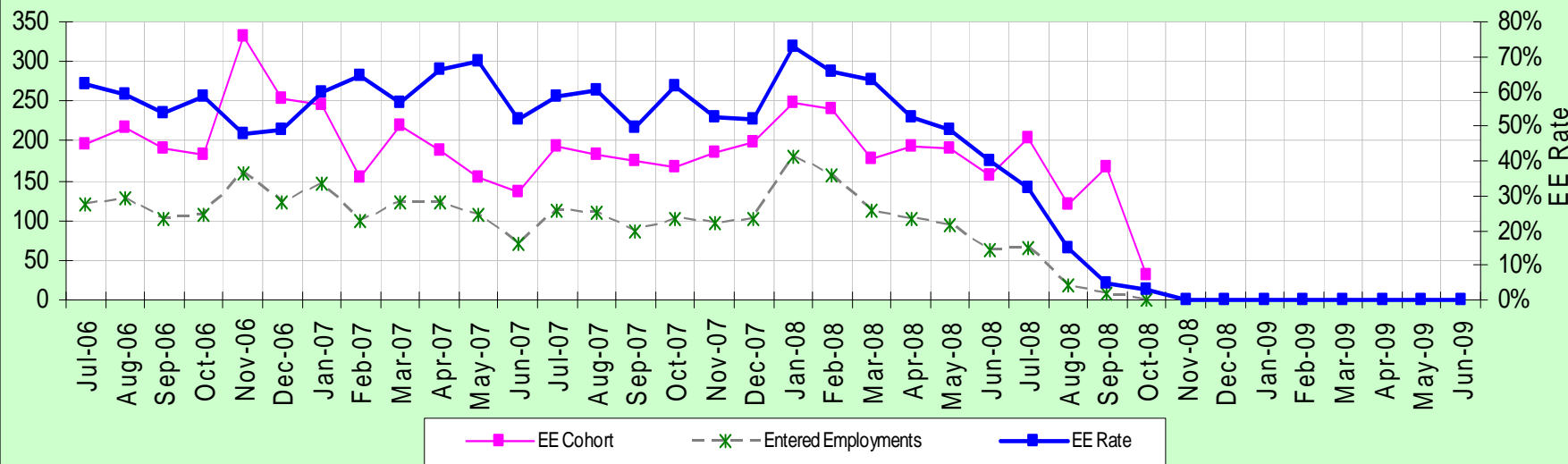


# Spokane

# Veteran Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	205	119	167	32									523
	PY07	192	184	174	168	185	199	248	240	178	192	191	157	2,308
Entered Employments	PY08	66	18	8	1									93
	PY07	112	111	86	103	97	103	181	157	113	101	93	63	1,320
EE Rate	PY08	32.2%	15.1%	4.8%	3.1%									17.8%
	PY07	58.3%	60.3%	49.4%	61.3%	52.4%	51.8%	73.0%	65.4%	63.5%	52.6%	48.7%	40.1%	57.2%

Veteran Outcome Measure - Entered Employments

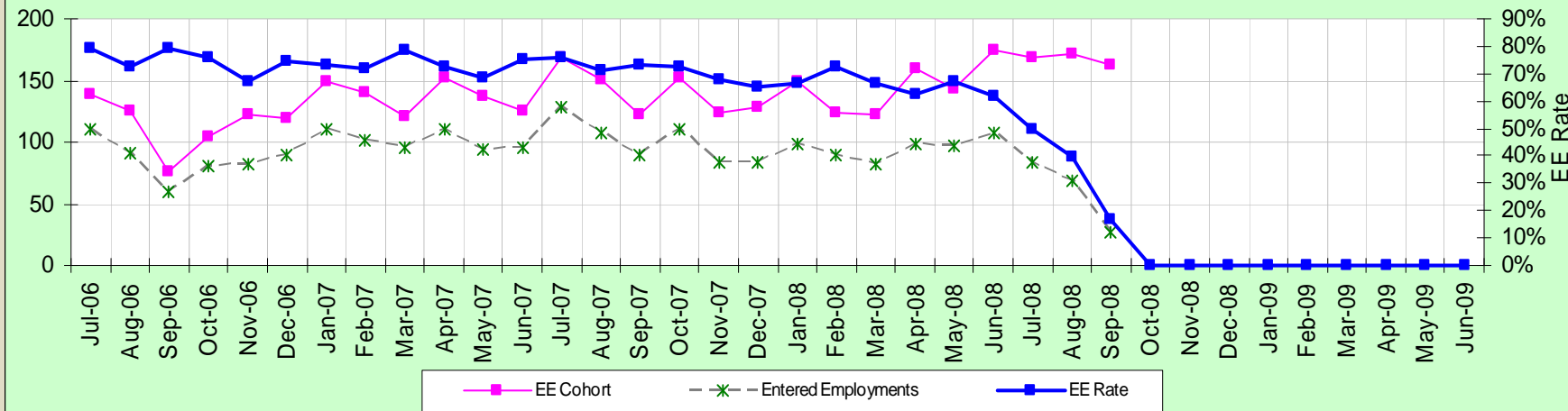


# Spokane

## WorkFirst Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	169	171	163										503
	PY07	168	151	123	152	124	129	149	124	123	159	144	175	1,721
Entered Employments	PY08	84	68	27										179
	PY07	128	108	90	110	84	84	99	90	82	99	97	108	1,179
EE Rate	PY08	49.7%	39.8%	16.6%										35.6%
	PY07	76.2%	71.5%	73.2%	72.4%	67.7%	65.1%	66.4%	72.6%	66.7%	62.3%	67.4%	61.7%	68.5%

WorkFirst Outcome Measure - Entered Employments

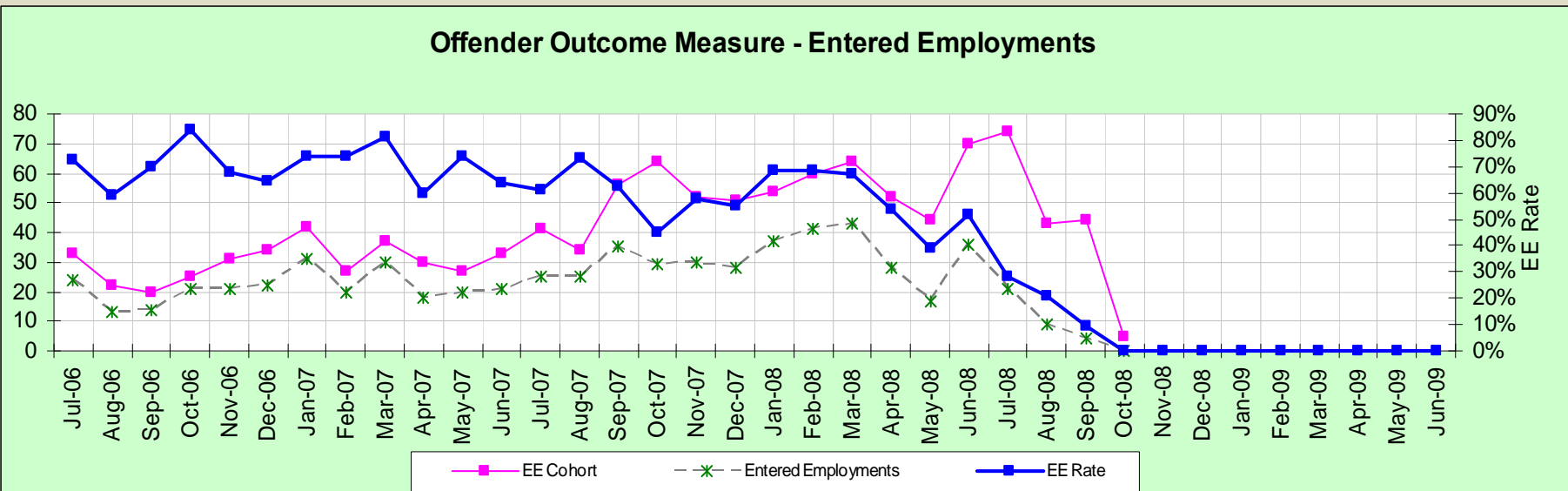


# Spokane

# Offender Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	74	43	44	5									166
	PY07	41	34	56	64	52	51	54	60	64	52	44	70	642
Entered Employments	PY08	21	9	4	0									34
	PY07	25	25	35	29	30	28	37	41	43	28	17	36	374
EE Rate	PY08	28.4%	20.9%	9.1%	0.0%									20.5%
	PY07	61.0%	73.5%	62.5%	45.3%	57.7%	54.9%	68.5%	68.3%	67.2%	53.8%	38.6%	51.4%	58.3%

Offender Outcome Measure - Entered Employments

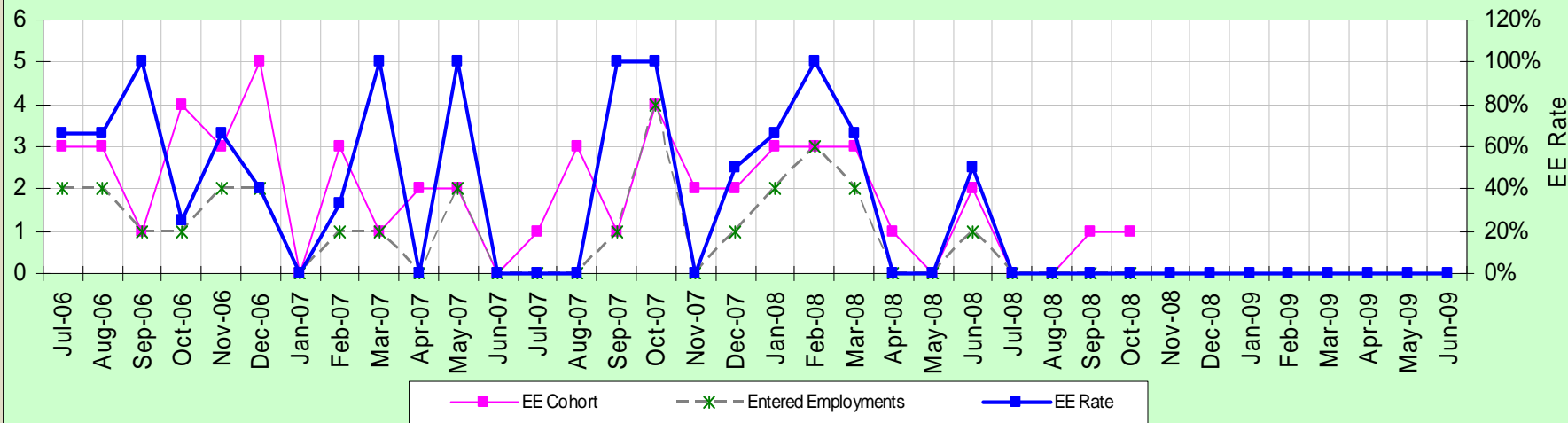


# Spokane

# MSFW Entered Employment

		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
EE Cohort	PY08	0	0	1	1									2
	PY07	1	3	1	4	2	2	3	3	3	1	0	2	25
Entered Employments	PY08	0	0	0	0									0
	PY07	0	0	1	4	0	1	2	3	2	0	0	1	14
EE Rate	PY08	0.0%	0.0%	0.0%	0.0%									0.0%
	PY07	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%	66.7%	100.0%	66.7%	0.0%	0.0%	50.0%	56.0%

MSFW Outcome Measure - Entered Employments



## Spokane

## Employer Services

PY08

WA Job Orders	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Total
# Employers	121	104	92	19									170
# Open Job Orders	186	162	145	20									297
Total Open Job Orders w/ no openings filled	154	138	125	20									224
# Openings Available	218	183	142	20									376
# WA Referrals	1181	904	604	38									2,727
# Placements	71	50	21	0									142
% Openings Filled	32.6%	27.3%	14.8%	0.0%									37.8%
Referral : Placement	16.6	18.1	28.8	0.0									19.2

PY07

	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Total
# Employers	234	205	174	176	118	81	91	101	107	124	117	132	601
# Open Job Orders	346	295	242	258	163	115	136	148	163	181	168	183	1264
Total Open Job Orders w/ no openings filled	281	234	202	203	132	85	106	109	120	139	136	156	788
# Openings Available	404	304	268	291	212	142	153	204	191	192	157	184	1,696
# WA Referrals	1,085	950	872	1,371	1,090	499	799	975	935	1,088	1,030	868	11,562
# Placements	66	77	54	72	74	58	49	73	57	54	36	28	698
% Openings Filled	16.3%	25.3%	20.1%	24.7%	34.9%	40.8%	32.0%	35.8%	29.8%	28.1%	22.9%	15.2%	41.2%
Referral : Placement	16.4	12.3	16.1	19.0	14.7	8.6	16.3	13.4	16.4	20.1	28.6	31.0	16.6

# **Thank You!**

**See you at the next GMAP ~**

**November 21, 2008**

# Supplemental Data

# WIA Adult Program PY08

## Contracted Performance Measures - Cumulative 7/1/08 - 6/30/09

(Carry-In: ) 205	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
<b>Total Participants</b>												
Total Served - Planned	224	244	264	284	304	319	334	349	364	379	394	410
Total Served - Actual	230	251	273									
	103%	103%	103%	0%	0%	0%	0%	0%	0%	0%	0%	0%
New Registrants Planned	20	40	60	80	100	115	130	145	160	175	190	206
New Registrants Actual	25	46	68									
% of plan	125%	115%	113%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>Exits</b>												
Total Exits Planned	17	34	51	68	85	102	119	136	153	170	187	245
Total Exits Actual	38	60	77									
% of plan	224%	176%	151%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Placement Planned	15	30	45	60	75	90	105	120	135	150	165	221
Placement Actual	38	60	76									
% of plan	253%	200%	169%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other Exits Actual	0	0	0									
Neutral Exits	0	0	1									
<b>Wage at Placement</b>												
Planned	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75	\$11.75
Actual	\$13.76	\$13.07	\$12.96									
% of plan	117%	111%	110%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>Expenditures</b>												
Planned	\$68,742	\$137,484	\$206,226	\$274,968	\$343,710	\$412,452	\$481,194	\$549,936	\$628,678	\$687,420	\$756,162	\$874,402
Actual	\$78,111	\$126,906	\$134,100									
% of plan	114%	92%	65%	0%	0%	0%	0%	0%	0%	0%	0%	0%

# WIA Dislocated Worker Program PY08

## Contracted Performance Measures - Cumulative 7/1/08 - 6/30/09

(Carry-In: ) 264	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
<b>Total Participants</b>												
Total Served - Planned	279	299	319	339	359	371	383	395	407	419	431	440
Total Served - Actual	298	315	334									
% of plan	107%	105%	105%	0%	0%	0%	0%	0%	0%	0%	0%	0%
New Registrants Planned	20	40	60	80	100	112	124	136	148	160	172	181
New Registrants Actual	34	51	70									
% of plan	170%	128%	117%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>Exits</b>												
Total Exits Planned	20	40	60	80	110	130	150	170	190	220	240	262
Total Exits Actual	46	79	108									
% of plan	230%	198%	180%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Placement Planned	18	36	54	72	100	118	136	154	172	200	218	236
Placement Actual	46	79	108									
% of plan	256%	219%	200%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other Exits Actual	0	0	0	0	0	0						
Neutral Exits	0	0	0	0	0	0						
<b>Wage at Placement</b>												
Planned	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75
Actual	\$17.46	\$16.74	\$16.33									
% of plan	118%	113%	111%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>Expenditures</b>												
Planned	\$80,368	\$160,736	\$241,104	\$321,472	\$401,840	\$482,208	\$562,576	\$642,944	\$723,312	\$803,680	\$884,048	\$1,023,920
Actual	\$70,155	\$102,398	\$137,103									
% of plan	87%	64%	57%	0%	0%	0%	0%	0%	0%	0%	0%	0%

# Next Generation Zone

## Workforce Investment Act - Youth Program PY08

### Contracted Performance Measures - Cumulative 7/1/08 - 6/30/09

(Carry-In: )	248												
<b>Total Participants</b>	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	
Total Served - Planned	263	283	303	323	343	358	373	388	403	418	433	450	
Total Served - Actual	264	277	291										
	100%	98%	96%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Not Low Income (5% Max)	10	10	10										
% of Total Served	4%	4%	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
New Registrants Planned	20	40	60	80	100	115	130	145	160	175	190	207	
New Registrants Actual	16	29	43										
% of plan	80%	73%	72%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
<b>Exits</b>	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	
Total Exits Planned	22	44	66	88	110	130	155	180	205	225	250	270	
Total Exits (Actuals - Neutrals)	22	33	53								180	309	
% of plan	100%	75%	80%	0%	0%	0%	0%	0%	0%	0%	72%	114%	
Employment Placement Planned	12	24	36	48	60	70	85	100	110	115	125	130	
Employment Placement Actual	18	27	36										
% of plan	150%	113%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
% of Total Exits Employed	82%	82%	68%	0%	0	0%	0%	0%	0%	0%	0%	0%	
Other Positive Exits Planned	10	20	30	40	50	60	70	80	95	110	125	140	
Other Positive Exits Actual	4	6	16										
% of plan	40%	30%	53%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Non-Positive Exits Planned	0	0	3	3	3	12	54	54	54	54	54	54	
Non-Positive Exits Actual	0	0	1										
Neutral Exits	0	0	0										
<b>Wage at Placement</b>	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	
Young Youth-Planned	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	
Actual	\$9.95	\$9.58	\$9.37										
% of plan	111%	106%	104%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Older Youth-Planned	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	\$9.60	
Actual	\$9.37	\$12.01	\$12.50										
% of plan	98%	125%	130%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
<b>Expenditures</b>	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	
Planned	\$72,397	\$185,042	\$277,562	\$370,083	\$462,604	\$555,125	\$647,645	\$740,166	\$832,957	\$925,208	\$1,017,728	\$1,157,777	
Actual	\$95,260	\$121,073	\$170,086										
% of plan	132%	65%	61%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

	Targets	Actual
In-School Youth	40%	34%
Out-of-School Youth	60%	66%
Younger Youth (14-18)	60%	64%
Older Youth(19-21)	40%	38%
Not-Low Income - max of	5%	3.0%