



Spokane Area WORKFORCE DEVELOPMENT COUNCIL

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SAWDC MEETING MAY 12, 2010 RED LION RIVER INN 700 N DIVISION

Estimated Time	Tab		
7:00 a.m.		Full Breakfast Buffet/Networking	
7:30 a.m.		Call to Order/Introduction of Guests	<i>Robert Duron</i>
7:35	1	Review of April 14, 2010 Meeting Minutes Action Item	<i>Robert Duron</i>
	2	Perkins Plan Approval Mike Nepean – Spokane Public Schools Action Item	<i>Mark Mattke</i>
		Standing Committee Reports	
		• Executive Committee	<i>Robert Duron</i>
	3	• Policy Committee o DSHS/TANF Update	<i>Alethea McCann</i>
		• Youth Council	<i>John Serben</i>
	4	• Services & Oversight Committee o Award of Affiliate Site Certificates for the Next Generation Zone and Spokane Public Library Sites o WIA PY10 Award – Bidders' Presentation o Q&A - Deliberations Action Item	<i>Joe Tortorelli</i>
	5	Washington Business Week - Get AMPT Event <i>Steve Hyer</i>	<i>Mark Mattke</i>
		Other Business	<i>Robert Duron</i>
9:30 a.m.		Adjourn	
Encl.		Minutes Selected Background Materials	

TAB 1

SUBJECT

Review of April 14, 2010 Meeting Minutes.

BACKGROUND

See attached minutes.

DISCUSSION

Changes or corrections.

EXECUTIVE COMMITTEE ACTION

None.

FINANCIAL IMPACT

None.

REQUESTED COUNCIL ACTION

Vote to approve.



Spokane Area WORKFORCE DEVELOPMENT COUNCIL

MINUTES

SPOKANE AREA WORKFORCE DEVELOPMENT COUNCIL
WEDNESDAY, APRIL 14, 2010, 7:38 A.M. – 9:39 AM
RED LION INN AT THE PARK
303 WEST NORTH RIVER DRIVE – SKYLINE BALLROOM
ANNE LOCKWOOD – NOTE TAKER
MARK MATTKE - EDITOR

MEMBERS PRESENT:

Frankie Arteaga	Jeff Benesch	Ben Cabildo	Peter Casimir	Polly Crowley
Steve Dahlstrom	Ron Dalla	Craig Dias	Robert Duron	Rich Hadley
Machelle Johnson	Jennifer MacKay	Alethea McCann	Michael Schelstrate	John Serben
Beth Thew	Joe Tortorelli	Lisa White		

MEMBERS ABSENT:

Donna Dalzell	Steve Jurich	Julie Meyer	Nancy Nelson	Brian Read
Hugh Severs	Todd Turner	Diana Wilhite		

OTHERS PRESENT:

Judy Cash- WorkSource	Christy Doyle- Spokane Community College	Bob Everett- WorkSource	Cami Hanson- Career Path Services	Christi Harter- Spokane Public Schools
George Iranon- Career Path Services	Trina Miller- Community Colleges of Spokane	Jim Minkler- Community Colleges of Spokane	Mike Nepean- Spokane Public Schools	Heidi Peterson- Next Generation Zone
Rod Taylor- Institute for Extended Learning	Linda Wilson- Spokane Community College			

STAFF PRESENT:

Mark Mattke- Workforce Strategy & Planning Director	Michelle Hughes – Accountant	Anne Lockwood- Secretary	Dawn Karber- Assistant Director- Workforce Operations
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CALL TO ORDER/INTRODUCTION OF GUESTS

Chair Robert Duron called the meeting to order at 7:38 a.m.

RECOGNITION OF SUCCESS

The SAWDC congratulated Ms. Yelena Shatskiy and her WIA case manager, Stan Smith, who shared the story of Yelena's successful completion of training and placement into a job in the healthcare industry. Yelena's experience is a great example of collaboration between the WorkFirst and WIA programs and staff working together to support a customer reaching her goals.

ITEM #1 – REVIEW OF FEBRUARY 10, 2010, MEETING MINUTES – ACTION ITEM:

Motion and second to approve the revised February 10, 2010, Meeting Minutes. Approved unanimously.

STANDING COMMITTEE REPORTS

ITEM #2 – EXECUTIVE COMMITTEE:

NAWB CONFERENCE DEBRIEF

The Annual NAWB Conference was attended by 6 board members and two staff who reported on the high value and useful content obtained this year. Some of the highlights of the Conference were:

- Record attendance
- Julie Meyer was Master of Ceremonies for several of the plenary sessions
- Mark Mattke presented at a workshop on Sector Strategies with colleagues from Pennsylvania and Minneapolis
- The Spokane Summer Youth Employment Program Video aired at the conference
- Beth Thew attended several sessions concerning
 - Communication and how to use Twitter and Face Book
 - Layoff aversion
 - WIA Reauthorization - Washington State is being used as a role model for the structure of the WIA Reauthorization with the focus on local control
- Lisa White attended a pre-conference session on utilization of data systems for improved tracking of students from K-12 to higher education and into the workforce system. Washington state's Comprehensive Education Data and Research **System (CEDARS)** system may be able to act as a component of this is a longitudinal data warehouse of educational data. Districts report data on courses
- Joe Tortorelli researched interacting with economic development and the use of metrics to gauge progress in both arenas
- Dawn Karber collected information on the summer youth employment program and will pursue targeted assessments to locate where some service gaps might be
- During her remarks, the Assistant Secretary acknowledged Spokane for our exceptional work

BOARD SELF ASSESSMENT TOOL

John Serben attended a pre-conference session "How to Get the Most out of your Workforce Board" – stressing the functions of an engaged board and how to keep a board moving forward. Based on the information presented, the SAWDC is on the right track – continuing to develop and implement plans to enhance workforce development in our community. A board self-assessment tool was distributed and

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John Serben, Beth Thew, and Mark Mattke agreed to work together to customize and adapt the tool for use by our board.

ITEM #3 – POLICY COMMITTEE:

CONGRESSIONAL BILLS/LOCAL ADVOCACY

STATE LEGISLATIVE UPDATES

The board reviewed number of bills passed by the state legislature in the session that just concluded. In particular:

- E2SHB 1418/ ESSB 6403 – K-12 Drop Out Prevention, Intervention, and Reengagement was the subject of much discussion as to the possible role of the SAWDC and community partners in addressing the drop out issue in our area.
 - Rich Hadley mentioned that a study is underway funded by the Inland Northwest Foundation to assist in assessing early warning signs of students in order to direct resources to those who are at higher risk of dropping out.
 - Polly Crowley brought to the board's attention that West Valley's mission, shared by other schools, is career and college readiness and a number of processes are in place, e.g., truancy reporting and analysis and a study team from all Spokane Valley high schools that meets with parents to help determine programs and service to aid in student success.
 - Jobs for America graduates (JAG) is a youth prevention retrieval program that is specific to work readiness conditions, strategies, and skills, e.g., FIRST Robotics. School districts can apply for a portion of the half million available. Partnerships will be required and students living in school districts where the program isn't available can attend a school that provides JAG.

[Status: Enacted as Chapter 20, Laws of 2010](#)

[Status: Enacted as Chapter 243, Laws of 2010](#)

- E2SHB 3141 – Delivery of TANF – a work in progress to reevaluate and redesign TANF WorkFirst programs.
 - Pete Casimir described that 400-500 families per month begin receiving TANF assistance and more young families are both participating and also going into sanctions for non-compliance.
 - This might be in connection with the dropout rate, but DSHS doesn't track educational levels at this time
 - An emphasis on short-term training (twelve to sixteen weeks) may be of benefit to help low-income individuals to move up the ladder
 - The Policy Committee will undertake further discussions with Pete to gain a better understanding of these impacts and possible ways the workforce system can help to ameliorate.

[Status: Enacted as Chapter 273, Laws of 2010](#)

- E2SHB 2630 - Worker Retraining and Workforce – Requires that colleges give priority in the use of Worker Retraining funds to programs in aerospace, health care, long-term care, advanced manufacturing, construction, renewable energy

TAB 1

industries, forest products, and high-demand occupations in strategic industry clusters as identified by the state and local comprehensive workforce development plans developed by the Workforce Education and Training Coordinating Board and the local Workforce Development Councils.

- \$17.5M to Worker Retraining funding.
- \$1M to Opportunity Grants to help with financial aid
- Worker retraining has to be consistent with a unified plan developed with workforce development
- Employment Security is moving the unemployment insurance approval process into the WorkSource Centers. Hopefully this will be more timely for the customers
- The WorkSource Centers and Employment Security are working towards combining assistance from different entities to support the worker being retrained, e.g., draw unemployment insurance while you go to school, combining tuition assistance, etc.

[Status: Delivered to the Governor](#)

FEDERAL LEGISLATION

- Senator Murray attended an Armed Forces luncheon in Spokane earlier this month and stated her belief that veterans are put at the bottom of the pile for worker retraining and employment and her strong desire to help veterans get the training and jobs they need to successfully rejoin the labor force after active duty. The unemployment rate is at about 31% for veterans. The media has not helped veterans with employment issues by focusing coverage upon the emotional problems of veterans upon returning from war. Veterans would benefit by entities in our community speaking out on behalf of veterans' employability.

A model for veteran preference could be created in Spokane with partnering and referral programs. Rich Hadley, Frankie Arteaga, and Jeff Benesch agreed to meet and discuss local support for veterans' employment.

There are a number of local services available for veterans:

- TAP (transitional assistance program) designed to help service men and women prepare for job search prior to discharge
 - Sen. Murray indicated this program could use help in updating and improving its curriculum
- Jeff Benesch mentioned a proactive two year strategy his company has in effect that prioritizes employing veterans
- WorkSource has:
 - a Helmets to Hardhats program (and a component of this is also funded under the State Energy Sector Partnership Grant which the SAWDC received this year)
 - Priority service to veterans by keeping jobs posted in the system open for the first 24 hours only for veterans
 - working with veterans services organizations
 - has five staff funded to provide services to veterans

TAB 1

- Eastern Washington Veterans Taskforce chaired by Chuck Elmore and has representatives from the community colleges, area universities, and other organizations.

WIA REAUTHORIZATION

The Policy Committee hosted Senator Murray's Staff Director, Scott Cheney at their April 9, 2010 meeting. The WIA reauthorization bill is being composed now and Senator Murray is using a template of Washington State as a model. The goal is geared towards WIA reauthorization to not be a partisan issue and move it through the Senate and House with minimal debate.

YOUTH COUNCIL:

SUMMER YOUTH EMPLOYMENT PROGRAM UPDATE

\$100,000 will be used to run a 2010 Summer Youth Employment Program (SYEP). Staff seek to put 20 to 30 youth in employment this summer.

The [Summer Youth Job bill](#) did not pass and there is talk of attaching the Summer Youth Job bill to another job bill. Conversations with Senator Murray's staff think the Summer Youth program will be included in a reauthorized WIA.

NEXT GENERATION ZONE EVENT REPORT

Thank you to all involved in the Next Generation Zone Grand Opening. It was a fantastic event that included a ribbon cutting with over 150 people in attendance. Activities included a talent show, Résumé on walls, and an art contest. Linda Duncan organized contributions of great prizes through Sterling Savings and the Inland Northwest Society for Human Resource Management. 10 SAWDC board members attended, as well as Spokane's Mayor Verner and chair of the Board of Spokane County Commissioners Richard.

RFP REVIEW DATES/PROCESS

The Youth Council will meet on May 4, 2010, at Humanix to focus on the youth sections of the RFP response and craft a recommendation to go to the Service and Oversight Committee.

YC MEMBERSHIP DRIVE

- John Serben's term as Youth Council Chair will be up June 30, 2010. The Youth Council will vote on Nancy Nelson replacing John for PY10 (Program Year July 1, 2010 to June 30, 2011).
- The Youth Council is in need of WDC Members interested in youth issues. If you wish to pursue a term on the Youth Council please contact [Dawn Karber](#).
- Many members are ambassadors for the Youth Council and are keeping an active communication line open to as many organizations as possible.
 - Friday, April 9th, Craig Dias attended the Chase Youth Commission Breakfast of Champions event and Leadership Spokane at the Spokane Skills Center.
 - The Youth Council is a member of the Youth Empowerment Spokane (YES) Network.
 - Joanne Benham from the Chase Youth Commission is on the Youth Council.

TAB 1

- Ponytails Youth Services is engaged with the Youth Council.

SERVICES AND OVERSIGHT COMMITTEE:

BUSINESS PROCESSES AND MEASURES

The Services and Oversight Committee has been very busy over the past two months. The Next Generation Zone and the Spokane Public Library have applied for affiliate site certification. The Services and Oversight Committee visited the sites and wants to place a motion for certification of these two sites.

Motion and a second to approve the certification of the Next Generation Zone and the Spokane Public Library to be affiliates sites. Approved. None opposed.

RFP UPDATES/PROCESS

There is an RFP meeting April 14th to plan the review of the RFP response. Dates for the upcoming RFP meetings are May 5, 2010 and May 6, 2010. Part of the discussion will be the recommendation from the Youth Council.

Robert Duron, Machele Johnson, Alethea McCann have volunteered to assist in deliberations of the RFP response at the May 5, 2010 and May 6, 2010 Services and Oversight Committee meetings.

BOARD CERTIFICATION:

The SAWDC is due for biannual recertification. The appropriate documentation has been submitted to the Workforce Training and Education Coordinating Board (WTECB). The WTECB will vote on the recertification of the WDC's on May 10, 2010 and forward the recommendations to the Governor.

There are two positions that need to be filled before the WTECB can complete the SAWDC's recertification. A "business with substantial employment opportunities" (over 50 employees) position and a post secondary education position.

The post secondary education position will be filled once a replacement for the Chancellor of the Community Colleges of Spokane has been completed. The Membership Committee welcomes recommendations from the SAWDC to fill the vacant business position.

ITEM #4 – DEMAND/DECLINE LIST:

The Demand/Decline list determines where the SAWDC will invest training dollars next year, as well as other consumers in the area that use the list. The SAWDC has ultimate control of this list. The handout shows the decisions made by the SAWDC over the past several years. Staff are hoping to receive the demand/decline state information on 2010 job availability by the end of June. The SAWDC will then compile and publish the list for the year. It is subject to modification if market conditions change.

ECONOMIC OUTLOOK

The number of jobs in our labor market have decreased by 6,000 positions over the last 18 months to two years. However, about 27,000 new hires were made in the past

TAB 1

quarter, indicating that employers are hiring for replacements and retirements as well as new jobs being created.

Companies are waiting to see the new “rules of engagement” and what the impact will be of the new healthcare bill. There may be a trade off between new hires and new costs.

CONTRACT TRAINING UPDATE

The 5809 contract-training fund is underway we have four new programs across different areas, including aviation. New proposals are being accepted to spend down the available funds and increase training capacity.

OTHER BUSINESS:

1. Craig Dias was recognized for his past service as Chair of the SAWDC. Craig was Chair when the Spokane WorkSource was recognized as the Best One-Stop in the Nation. Thank you Craig for your leadership.
2. The Employment and Training Reporter is a national publication concerning workforce issues. In the April 5, 2010, issue an article was published that described the Next Generation Zone and the accomplishments of our youth programs.
3. Thank you to Heidi Peterson who represented Spokane at a meeting in Seattle that included USDOL Assistant Secretary Jane Oates and US Senator Patty Murray.
4. The WAVE Awards, which provide scholarship funds to youth for college, was cut out of the Washington State budget but has been reinstated and the awards ceremony will be next month.
5. Every year people are killed on the job and Spokane will honor those people with a public memorial on Saturday, April 18, 2010 at 11:00 a.m., at Mission Park.

NEXT SAWDC MEETING:

The next SAWDC Meeting is May 12, 2010, from 7:30 am – 9:30 am, location to be determined.

TAB 2

SUBJECT

Carl D. Perkins Grant: Perkins 2010-2011

BACKGROUND

The SAWDC acts as the General Advisory Council for Spokane Public Schools and is the approving body for their Perkins Grant. These funds are used to support Career and Technical Education programs at various schools across the district. Please see below for detailed information.

DISCUSSION

As needed.

EXECUTIVE COMMITTEE ACTION

None.

FINANCIAL IMPACT

None.

REQUESTED COUNCIL ACTION

Vote to approve the Plan for uses of these Perkins funds.

TAB 2

Carl D. Perkins Grant: Perkins 2010-2011

The Perkins IV grant, originally enacted by the Carl D. Perkins Vocational and Technical Education Act of 1998 (Perkins Act), is a basic vocational education formula grant to states administered by the Office of Vocational and Adult Education (OVAE).

Federal funds are made available to states to develop more fully the academic, vocational, and technical skills of secondary and postsecondary students who elect to enroll in vocational and technical programs.

TYPES OF PROJECTS

This program provides states with support for state leadership activities, administration of the state plan for vocational and technical education, and subgrants to eligible recipients to improve vocational and technical education programs. To be eligible for a subgrant, an eligible recipient must operate a vocational and technical education program that:

- Strengthens the academic, vocational, and technical skills of students participating in vocational and technical education programs, achieved by integrating core academic subjects into vocational and technical education programs through a coherent sequence of courses;
- Provides students with strong experience in and understanding of all aspects of an industry;
- Develops, improves, or expands the use of technology in vocational and technical education;
- Provides professional development programs to teachers, counselors, and administrators;
- Develops and implements evaluations of the vocational and technical education programs carried out with funds under the Perkins Act, including an assessment of how the needs of special populations are being met;
- Initiates, improves, expands, and modernizes quality vocational and technical education programs;
- Provides services and activities that are of sufficient size, scope, and quality to be effective; and
- Links secondary vocational and technical education, including Tech-Prep programs, with postsecondary vocational and technical education programs.

TAB 2

SPOKANE PUBLIC SCHOOLS

2010-2011 Perkins Allocation: \$299,494

These funds will be used to provide tools, opportunities, and experiences that further staff development and promote student interests and talents:

- Promote raising student achievement to prepare for career and college readiness
- Promote student post secondary relationships, mentors, and counseling to enhance career and college planning
- Assist programs to provide student-run enterprises
- Upgrade technology in programs to reflect industry standards: computer workstations, digital cameras, program-specific technology
- Coordinate efforts to promote parent, community, and business participation in Education

These funds will also be used to provide leadership activities and assist in travel to events: ProStart competition, Marketing/DECA chapters and TEConnections, Skills USA technology competitions, pre-engineering and FIRST Robotics.

Spokane will also invest in professional development and supplies for instructors and career center specialists:

- Provide substitute teachers and travel so that instructors can work on curriculum and further develop the use of formative and summative classroom based assessment; align curriculum to industry standards, leadership, and employability; embed literacy, math, science, and art standards, and participate in career and college related tours.
- Support continuous improvement of curriculum in every content area. This year's focus will be on Technology and Industry and Business courses, which are up for program re-approval in 2011.
- These funds are also used to provide counseling and instructional supplies to our six Career Centers. Funds are spent on publications, licenses, and six full time Career Specialists at each high school to provide assistance with post secondary placements.

SUBJECT

Policy Committee Update on TANF.

BACKGROUND

After the April SAWDC meeting, the Policy Committee met with Pete Casimir to get a better understanding of the TANF programs and needs in our community and begin discussing how our workforce system may better respond. The primary goal of the TANF program is economic self-sufficiency for families through unsubsidized employment. Matching available resources with families' needs and developing a comprehensive plan assists families in attaining lasting self-sufficiency through work

- TANF in the Spokane area assist about 5000 families which costs about \$2.4 million every month.
- The Department of Social and Health Services/WorkFirst supportive funds are in limited supply
 - WorkFirst would benefit by leveraging resources through WorkSource Center programs that support training, subsidized and unsubsidized employment gearing towards self-sufficiency.
- Students enrolled in classes are a separate issue as participation requirements can be difficult to meet when school is not in session. The WorkSource Center could help steer the student towards internships that support their degree.
- Could explore using 5809 funds to continue school through the summer months.
- DSHS/WorkFirst work closely with agencies like Career Path Services and the Employment Security Department to coordinate services for TANF recipients.
- Skill acquisition is critical to reaching economic self-sufficiency.
- WorkFirst's communication with the customers is changing. WorkFirst is using computers, cell phones, and texting to engage the individual.
- IBEST is a proven solution for the people who need a one-on-one learning situation
 - Mentors who are former IBEST students may be helpful in supporting individual's successful completion of this program and transitioning to employment.

DISCUSSION

As needed.

EXECUTIVE COMMITTEE ACTION

None.

FINANCIAL IMPACT

None.

REQUESTED COUNCIL ACTION

None at this time.

TAB 3

TANF Caseload/Expenditures				
Month	CSO Number & Name	Total Cases	Total TANF Actual Expenditures (based on CPE report)	Expenditures per case
Mar-10	32 ACCESS SPOKANE 032	5,182	\$2,340,856.24	\$451.73
Feb-10	32 ACCESS SPOKANE 032	5,148	\$2,320,403.94	\$450.74
Jan-10	32 ACCESS SPOKANE 032	5,198	\$2,343,814.85	\$450.91
Dec-09	32 ACCESS SPOKANE 032	5,253	\$2,376,521.57	\$452.41
Nov-09	32 ACCESS SPOKANE 032	5,248	\$2,413,200.15	\$459.83
Oct-09	32 ACCESS SPOKANE 032	5,240	\$2,409,331.99	\$459.80
Sep-09	32 ACCESS SPOKANE 032	5,100	\$2,342,238.74	\$459.26

TANF Clients Summary						
Month	CSO Number & Name	Total Clients	Children Clients	% Children Clients	Adult Clients	% Adult Clients
Mar-10	32 ACCESS SPOKANE 032	12,658	7,935	62.70%	4,723	37.30%
Feb-10	32 ACCESS SPOKANE 032	12,570	7,871	62.60%	4,699	37.40%
Jan-10	32 ACCESS SPOKANE 032	12,630	7,925	62.70%	4,705	37.30%
Dec-09	32 ACCESS SPOKANE 032	12,813	8,067	63.00%	4,746	37.00%
Nov-09	32 ACCESS SPOKANE 032	12,801	8,080	63.10%	4,721	36.90%
Oct-09	32 ACCESS SPOKANE 032	12,789	8,058	63.00%	4,731	37.00%
Sep-09	32 ACCESS SPOKANE 032	12,373	7,840	63.40%	4,533	36.60%

TANF Length of Stay Clients					
Month	CSO Number & Name	Adult Clients	Adult Avg. Lenth of Stay	Children Clients	Children Avg. Length of Stay
Mar-10	32 ACCESS SPOKANE 032	4,723	26.6	7,935	37.6
Feb-10	32 ACCESS SPOKANE 032	4,699	26.7	7,871	37.9
Jan-10	32 ACCESS SPOKANE 032	4,705	26.6	7,925	37.5
Dec-09	32 ACCESS SPOKANE 032	4,746	26.4	8,067	37
Nov-09	32 ACCESS SPOKANE 032	4,721	26.3	8,080	36.7
Oct-09	32 ACCESS SPOKANE 032	4,731	26.1	8,058	36.3
Sep-09	32 ACCESS SPOKANE 032	4,533	26.3	7,840	36.6

TANF Workfirst Sanctioned Clients By Type

WorkFirst ▶ TANF/SFA ▶ Basic Food ▶ General Assistance ▶ Other Programs ▶ CSD Reports ▶



Casimir, Pete (DSHS) help

TANF Workfirst Sanctioned Clients By Type

Month	CSO Number & Name	Total Clients	Mandatory Part/No Cooperation (RE)	% Mandatory Part/No Cooperation (RE)	Child Safety Net (SN)	% Child Safety Net (SN)
Mar-2010	32 ACCESS SPOKANE 032	328	274	83.5 %	54	16.5 %
Feb-2010	32 ACCESS SPOKANE 032	351	290	82.6 %	61	17.4 %
Jan-2010	32 ACCESS SPOKANE 032	305	255	83.6 %	50	16.4 %
Dec-2009	32 ACCESS SPOKANE 032	311	260	83.6 %	51	16.4 %
Nov-2009	32 ACCESS SPOKANE 032	293	243	82.9 %	50	17.1 %
Oct-2009	32 ACCESS SPOKANE 032	252	209	82.9 %	43	17.1 %
Sep-2009	32 ACCESS SPOKANE 032	259	214	82.6 %	45	17.4 %

GA Caseload/Expenditures																	
Month	CSO Number & Name	Total	Expenditures			GA-U Only Cases				GA-X Only Cases				GA-A,B,D,I,R Only Cases			
			Total	\$/case	#	%	\$	\$/case	#	%	\$	\$/case	#	%	\$	\$/case	
Mar-10	32 ACCESS SPOKANE 032	3,142	\$977,217.35	\$311.02	1,932	61.50%	\$592,593.75	\$306.73	944	30.00%	\$303,559.89	\$321.57	266	8.50%	\$81,063.71	\$304.75	
Feb-10	32 ACCESS SPOKANE 032	3,222	\$991,953.40	\$307.87	2,007	62.30%	\$608,398.45	\$303.14	947	29.40%	\$303,054.53	\$320.02	268	8.30%	\$80,500.42	\$300.37	
Jan-10	32 ACCESS SPOKANE 032	3,194	\$978,738.60	\$306.43	1,958	61.30%	\$590,804.07	\$301.74	969	30.30%	\$308,196.27	\$318.06	267	8.40%	\$79,738.26	\$298.66	
Dec-09	32 ACCESS SPOKANE 032	3,218	\$986,075.12	\$306.42	1,996	62.00%	\$599,560.26	\$300.38	957	29.70%	\$307,063.40	\$320.86	265	8.20%	\$79,451.46	\$299.82	
Nov-09	32 ACCESS SPOKANE 032	3,243	\$1,004,219.12	\$309.68	1,970	60.70%	\$596,553.78	\$302.82	1,006	31.00%	\$326,273.04	\$324.33	267	8.20%	\$81,392.30	\$304.84	
Oct-09	32 ACCESS SPOKANE 032	3,234	\$991,824.02	\$306.69	1,926	59.60%	\$578,043.95	\$300.13	1,031	31.90%	\$331,066.69	\$321.13	277	8.60%	\$82,693.38	\$298.53	

TAB 3

Basic Food Caseload Summary				
Month	CSO Number & Name	Total Cases	Total BF Actual Expenditures (based on CPE report)	Expenditures per case
Mar-10	32 ACCESS SPOKANE 032	36,961	\$9,630,695.78	\$260.56
Feb-10	32 ACCESS SPOKANE 032	36,598	\$9,567,425.83	\$261.42
Jan-10	32 ACCESS SPOKANE 032	36,064	\$9,394,775.14	\$260.50
Dec-09	32 ACCESS SPOKANE 032	35,381	\$9,305,361.22	\$263.00
Nov-09	32 ACCESS SPOKANE 032	35,203	\$9,189,601.25	\$261.05
Oct-09	32 ACCESS SPOKANE 032	33,918	\$8,938,830.78	\$263.54
Sep-09	32 ACCESS SPOKANE 032	33,549	\$8,834,922.78	\$263.34

Basic Food Clients Summary						
Month	CSO Number & Name	Total Clients	Children Clients	% Children Clients	Adult Clients	% Adult Clients
Mar-10	32 ACCESS SPOKANE 032	79,267	32,264	40.70%	47,003	59.30%
Feb-10	32 ACCESS SPOKANE 032	78,729	32,139	40.80%	46,590	59.20%
Jan-10	32 ACCESS SPOKANE 032	77,759	31,876	41.00%	45,883	59.00%
Dec-09	32 ACCESS SPOKANE 032	76,430	31,512	41.20%	44,918	58.80%
Nov-09	32 ACCESS SPOKANE 032	76,590	31,820	41.50%	44,770	58.50%
Oct-09	32 ACCESS SPOKANE 032	73,314	30,400	41.50%	42,914	58.50%
Sep-09	32 ACCESS SPOKANE 032	72,866	30,338	41.60%	42,528	58.40%

TAB 3

Medical Caseload Summary						
Month	Region	CSO	CSO Name	Total MA AU Counts	F06	% F06
Sep-09	1	32	ACCESS SPOKANE 032	28,182	10,347	36.71%
Oct-09	1	32	ACCESS SPOKANE 032	27,728	10,039	36.21%
Nov-09	1	32	ACCESS SPOKANE 032	26,967	9,682	35.90%
Dec-09	1	32	ACCESS SPOKANE 032	27,143	9,760	35.96%
Jan-10	1	32	ACCESS SPOKANE 032	27,359	9,885	36.13%
Feb-10	1	32	ACCESS SPOKANE 032	27,523	10,023	36.42%
Mar-10	1	32	ACCESS SPOKANE 032	27,567	10,097	36.63%

Medical Caseload Summary						
Month	Region	CSO	CSO Name	Total MA AU Counts	S01	% S01
Sep-09	1	32	ACCESS SPOKANE 032	28,182	3,592	12.75%
Oct-09	1	32	ACCESS SPOKANE 032	27,728	3,551	12.81%
Nov-09	1	32	ACCESS SPOKANE 032	26,967	3,505	13.00%
Dec-09	1	32	ACCESS SPOKANE 032	27,143	3,522	12.98%
Jan-10	1	32	ACCESS SPOKANE 032	27,359	3,545	12.96%
Feb-10	1	32	ACCESS SPOKANE 032	27,523	3,553	12.91%
Mar-10	1	32	ACCESS SPOKANE 032	27,567	3,587	13.01%

TAB 4

SUBJECT

Operators' Consortium RFP
Proposal Review Summary and Funding Recommendation
Program Year 2010-2011

BACKGROUND

The SAWDC received a response to the Operators' Consortium RFP and the Youth Council and Services and Oversight Committees have reviewed and evaluated the proposal (summary below).

DISCUSSION

The Spokane Workforce Consortium will conduct a brief presentation and be available for question and answers. The board will deliberate and vote on approval of the proposal.

EXECUTIVE COMMITTEE ACTION

None.

FINANCIAL IMPACT

Awards will allocate PY10 Adult, Youth, and Dislocated Worker funds.

REQUESTED COUNCIL ACTION

Vote to approve proposal for award, negotiations and contracting with service providers.



Spokane Area WORKFORCE DEVELOPMENT COUNCIL

Operators' Consortium RFP Proposal Review Summary and Funding Recommendation *Program Year 2010-2011*

Review Summary

Review Committee Participants

- Services and Oversight - Joe Tortorelli, Robert Duron, Donna Dalzell, and Mabelle Johnson
- Youth Council Subcommittee - John Serben, Nancy Nelson, Jeff Benesch, Joanne Benham, Bridget Cannon, and Lisa White (written comments)

Overall Impressions

- Both committees see value in working with the Spokane Workforce Consortium and its members. Over the years, they have demonstrated their ability to change, respond, and grow.
- Overall, review participants felt that the proposal needed more detail; it is less like a proposal of work to be performed and more like a summary of what is currently happening.
- Both committees agree that while the language in the proposal is not as strong as they would have liked, the Consortium possesses the talent necessary to provide quality services to job seekers and business customers while continuing to advance the vision of the Council.

Proposal Summary

Strengths

- a) The partnership
- b) Competent leadership and staff
- c) Describe what they currently do well
- d) Experience
- e) Willing to change/grow
- f) Youth portions of the proposal

TAB 4

Weaknesses

- a) Vague/lacks detail - who, what, when, where, why, how
- b) No new partners
- c) Limited innovation and creativity
- d) Weak goals and objectives
- e) Would like to see more of a business plan model
- f) Areas not well addressed:
 - o Lean
 - o Business Services –WorkKeys, communication/marketing plan, identifying business needs
 - o Youth - pathways to success model, motivating youth, plan for connecting with employers
 - o Partnerships with educational and training institutions
 - o Programmatic changes
 - o Willingness and ability of implement and manage additional funds

Funding Recommendation

The Spokane Area Workforce Development Council award the Spokane Workforce Consortium the Operators' Consortium contract under the following conditions:

- a) The Spokane Workforce Consortium meets regularly with the Services and Oversight Committee to discuss the review committee's concerns and establish an action plan to address identified issues.
- b) The Spokane Workforce Consortium meets regularly with the Youth Council to discuss the review committee's concerns and establish an action plan to address identified issues.

The committees will review the Consortium's progress in spring 2011 in order to determine if an RFP will be issued next year.

TAB 5

SUBJECT

Washington Business Week – Get AMPT Event.

BACKGROUND

BUSINESS SUMMER CAMP NOW OPEN FOR REGISTRATION

Washington Business Week is now accepting registrations to its 35th annual summer of programs for high school students. Teens live on a university campus for a full week while exploring their future in Business (all careers), Healthcare, Construction, or Manufacturing. Guided by business advisors/mentors, the teens are immersed in real business-world experiences allowing them to more readily connect school learning with a future career.

This year, Washington Business Week will debut its new Get AMPT (Manufacturing) Week program that will kick off at Gonzaga University on July 12th. It should be one of the best Washington Business Week programs ever! Slots are still available for both youth and adult volunteer advisors. For more information, visit www.wbw.org or call the Business Week Office at 253-815-6900. You can also watch a great video on YouTube at <http://www.youtube.com/watch?v=xM-t8T5NYU&feature=email>.

Endorsed by the WA Superintendent of Public Instruction. Two **COLLEGE CREDITS** available for students and **40 CLOCK HOURS** for educators.

DISCUSSION

Mr. Steve Hyer is available to answer questions.

EXECUTIVE COMMITTEE ACTION

None.

FINANCIAL IMPACT

None.

REQUESTED COUNCIL ACTION

None.