

BUSINESS SOLUTIONS TEAM INDUSTRY CLUSTERS

Healthcare/Medical: Heather Davis, Kathy Atha

Construction/Apprenticeship: Kathy Atha, Heather Davis

Transportation/Warehouse & Logistics: Sean Pelfrey

Business Services/IT: Heather Davis, Sean Pelfrey

Manufacturing/Aerospace: Sean Pelfrey, Kathy Atha

Green/Energy Jobs: Heather Davis, Kathy Atha, Sean Pelfrey

Local Veterans Employment Representative: Michael Briscoe

Business Solutions Manager: Mollie Patshkowski

WorkSource may be able to offer a financial bonus to businesses that helps off-set new employee training costs. For additional information call (509) 532-3186

In partnership with the Spokane Workforce Development Council

WorkSource is an equal-opportunity partnership of organizations that provide employment and training services. Auxiliary aids and services are available upon request to people with disabilities. TDD/TTY (509) 532-3084

Mission

The Mission of the Business Solutions Team is to provide excellent, comprehensive services to business. This is achieved by helping them solve their human resource problems, by directly providing or brokering information, tools, services, and the resources they need to be successful.

Vision

The vision of the Business Solutions Team is that WorkSource will be the first resource businesses turn to for assistance in solving their human resource problems and that WorkSource Spokane will be viewed by the business community as the premier service provider to partner with to meet their business needs.

Employer Services

The Business Solutions Team provides employers with a customized service delivery approach by providing a comprehensive Business Needs Assessments for enhancement of our local workforce development system to better meet the needs of our customers.

1. Contact targeted employers in person and by phone utilizing Service Delivery Model
2. Market skill group clusters to employers
3. Actively participate in Greater Spokane Inc., and Spokane Valley Chambers of Commerce, speak to Rotary, Lion's Club, etc. to market our services
4. Conduct Industry Specific Job Fairs, Hiring Events, Employer/Tax Workshops
5. Provide recruitment and screening assistance
6. Labor Market Information
7. Apprenticeship
8. Work Keys testing
9. Go2worksource.com benefits and services at no cost
10. Wage reimbursement; OJT/WEX/Incumbent Worker Training
11. Employer search for applicant
12. Information regarding tax credits and incentives

We are working on a pilot project with several employers and partners in the Health Care industry to identify potential training/career ladders to grow the existing Certified Nurse Aides and Medical Assistants into Licensed Practical Nursing positions. The demand in the Retirement Community is significant for the LPN level nurses, and currently there are few identifiable training resources to address the nursing shortage at this level. The project is currently in its developmental stage and will continue to investigate all possible avenues for furthering these occupational categories. The potential impact to the community and the local economy could be significant as the NAC and MA positions are typically low wage, high turnover, whereas the LPN positions offer a sustainable living wage suitable to support working families in the Spokane WDA.

Performance Measures/Outcomes

Our local internal database tracks business initiative information, business services, and Business Needs Assessments. The statewide database reflects performance specific to GMAP (Government Management Accountability & Performance) identified in the statewide database system referred to as SKIES (Service, Knowledge, Information Exchange System).