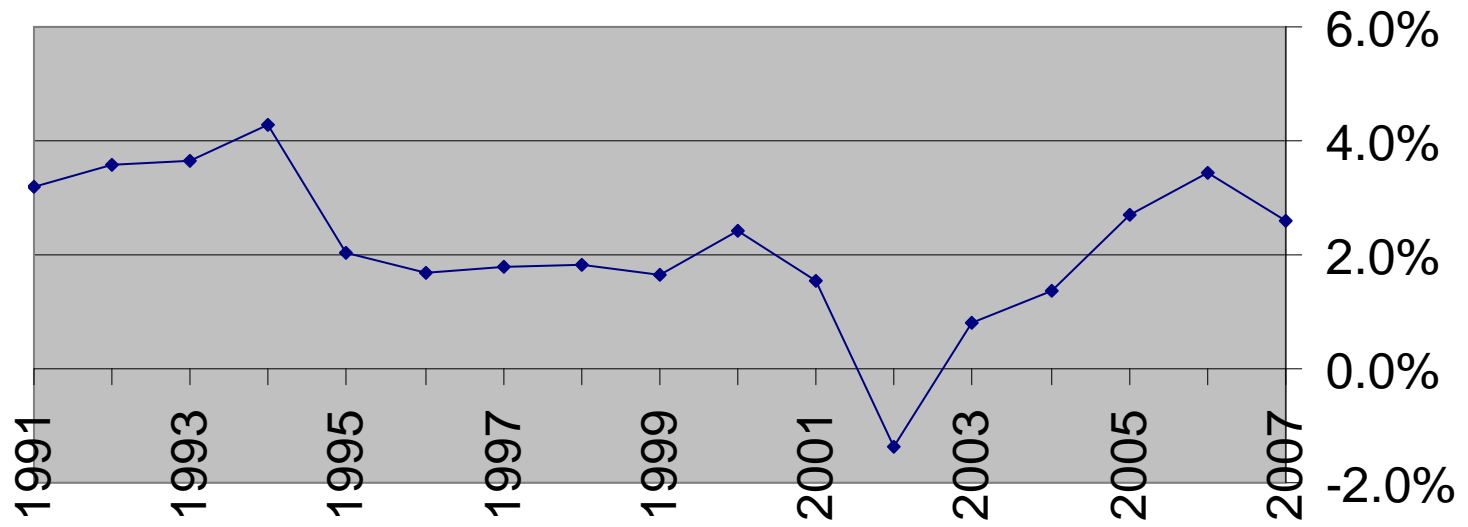


Outline

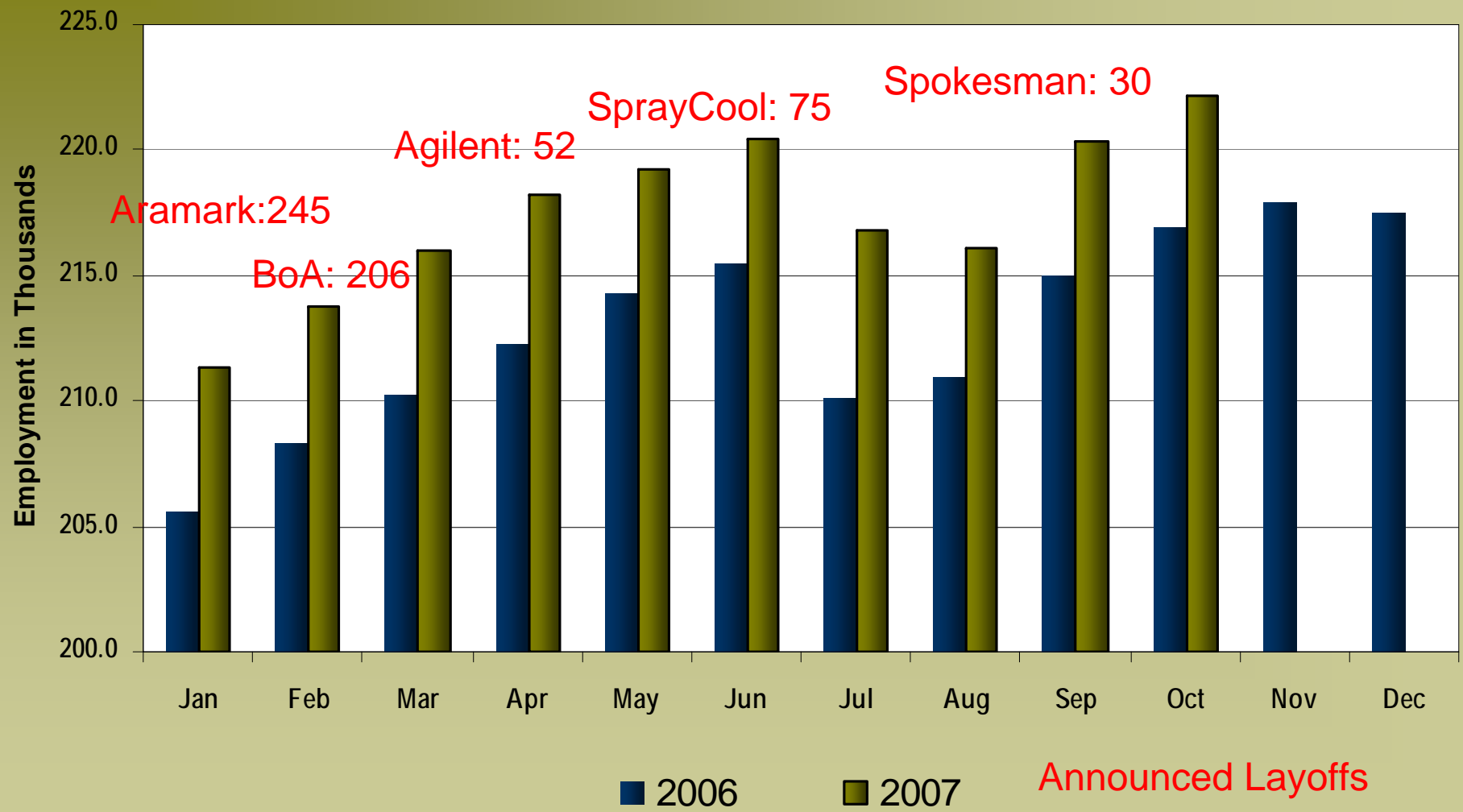
- 2007 in Review
 - Workforce
 - Wages
 - Demographics
- Clusters
 - Changes we've seen in 2007
 - Predictors for next year

Spokane Non-Ag Employment growth



TOP 25 VACANCIES LISTED IN APRIL 2007 FOR SPOKANE

	Number of vac:
Registered Nurses	560
Nursing Aides, Orderlies, and Attendants	297
Retail Salespersons	259
Cashiers	187
Cooks, Restaurant	110
Personal and Home Care Aides	104
Licensed Practical and Licensed Vocational Nurses	93
Stock Clerks and Order Fillers	88
Security Guards	88
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	85
Customer Service Representatives	81
Truck Drivers, Heavy and Tractor Trailer	70
Shipping, Receiving, and Traffic Clerks	68
Receptionists and Information Clerks	63
Life, Physical, and Social Science Technicians, All Other	61
Medical Assistants	60
Automotive Service Technicians and Mechanics	59
Counter and Rental Clerks	56
Telecommunications Line Installers and Repairers	55
Laborers and Freight, Stock, and Material Movers, Hand	54
Loan Interviewers and Clerks	53
Food Preparation Workers	52
Landscaping and Groundskeeping Workers	50
Waiters and Waitresses	48
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	43



2006 Demographics

- 47,000 people's incomes were below poverty levels for their family size.
- 48,095 people in Spokane of working age are disabled.
- 49,196 people over 18 are veterans.
- 10,908 people speak English less than "very well".

Clusters

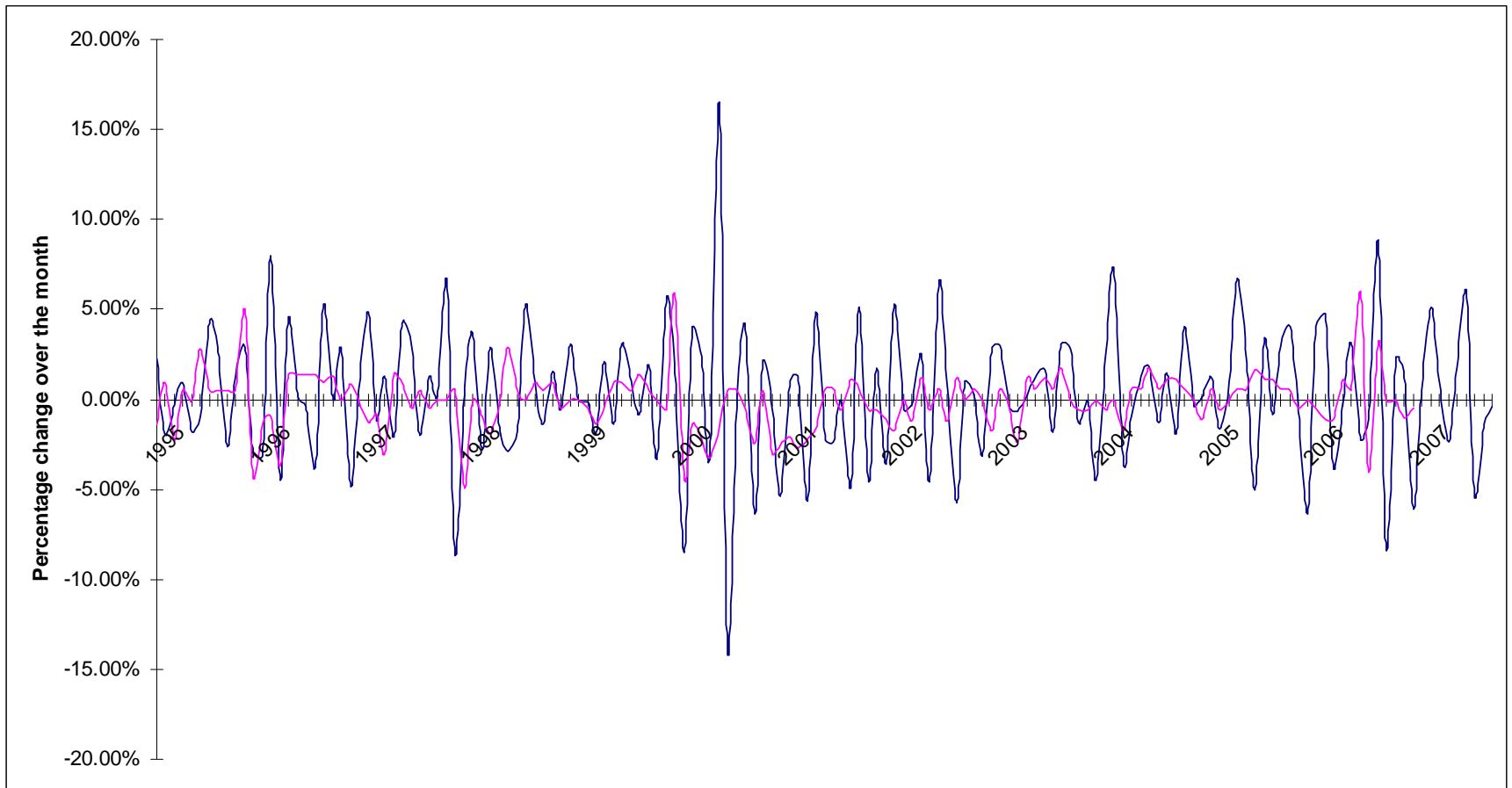
- Manufacturing
- Construction
- Health Care
- Business and Professional Services
- Trade and Transportation

Manufacturing

- 2006 we had 126 UI claimants from Mfg.
(Week 47)
- 2007 we had 203 UI claimants from Mfg.

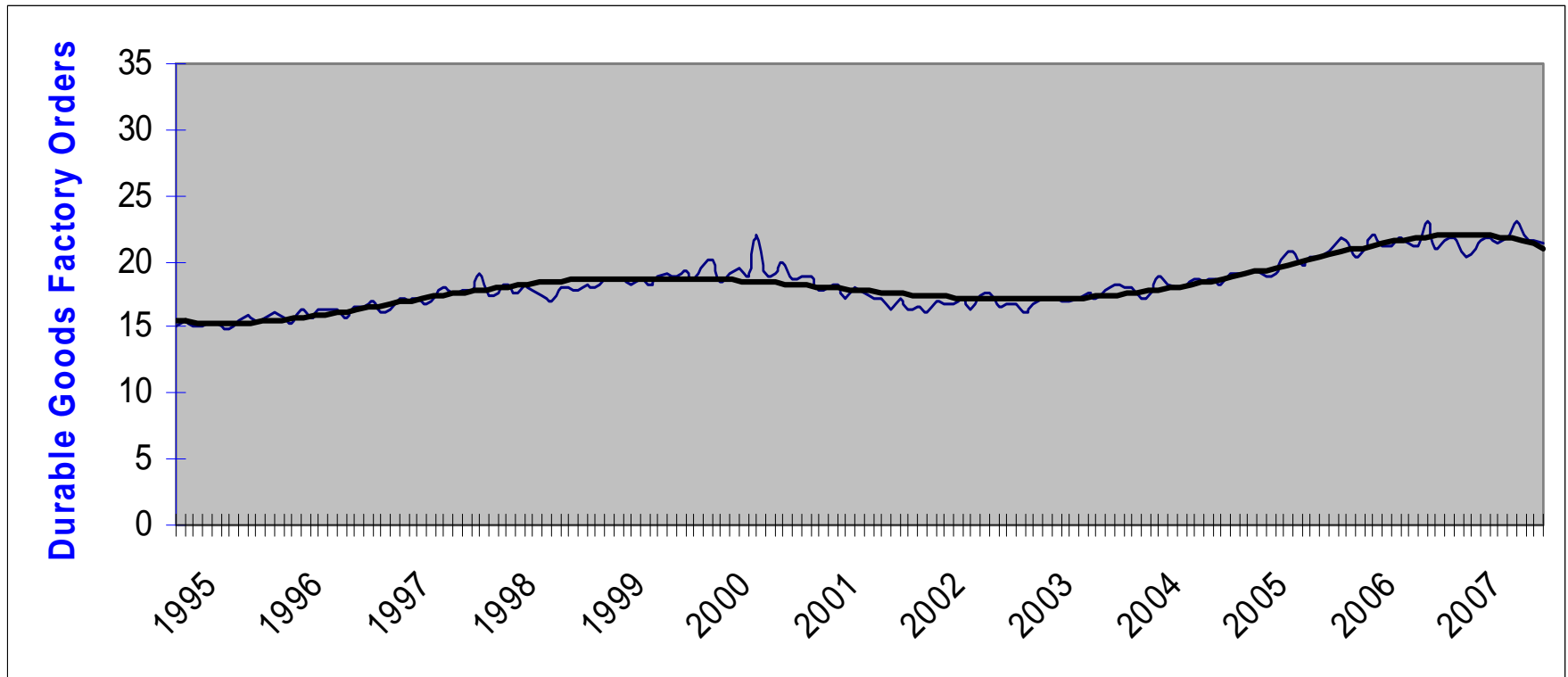
Manufacturing Predictors

- Spokane manufacturing employment changes 8-months after national factory orders change but by 1/4th the amount.



Manufacturing Predictors

- Overall factory orders are down for the year.



Construction

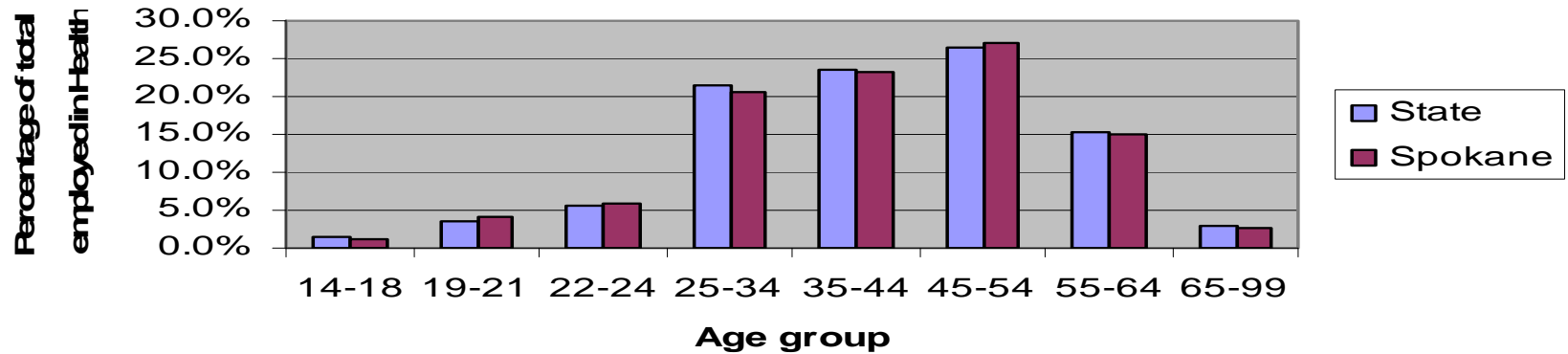
- 2006: 218 UI claimants in week 47
- 2007: 453 The largest gain over the year in the state.
-

Healthcare

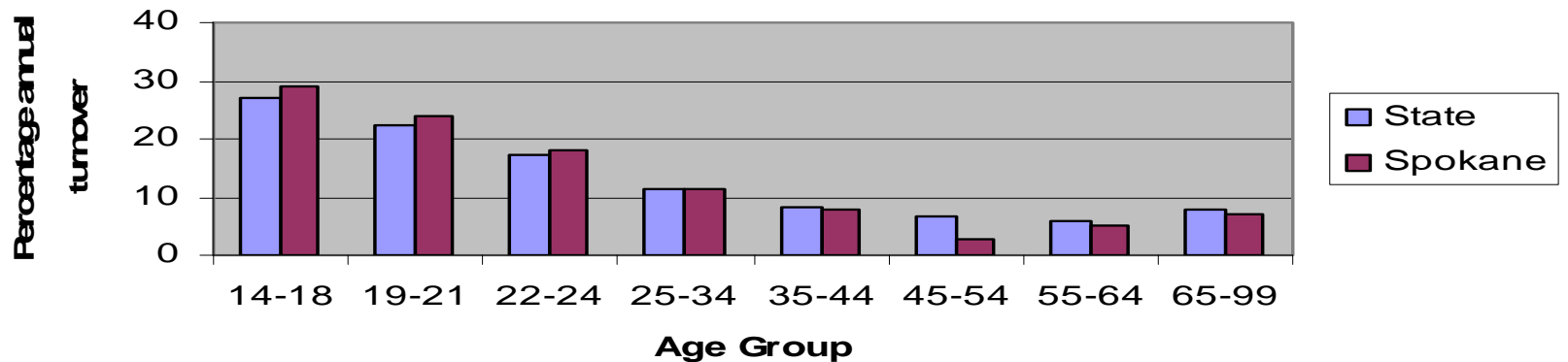
- Healthcare remains steady with no significant changes in either the growth of new jobs or the numbers of people in the labor market.

Healthcare Predictors

Age breakdown of employment in the Health Professions



Age breakdown of employment turnover in the Health Professions

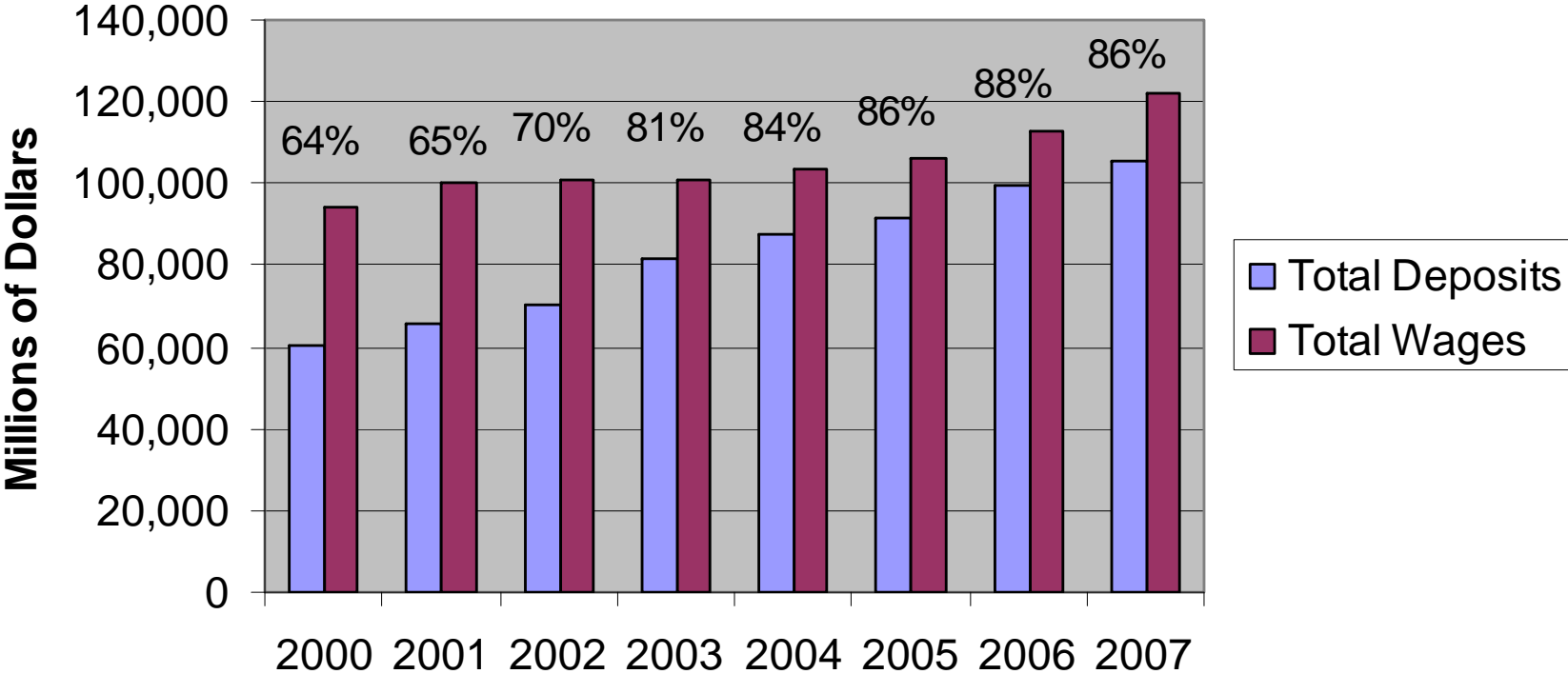


Business and Professional

- Among the highest wages in the County
(Excludes executive compensation)
- Very little growth in the number of jobs.

Business and Professional predictors

Washington Wages and Deposits



Trade

- Decline in the pace of hiring, but still growing.
- Fewer young people in retail than in prior years.

Trade predictors

Quarterly average Department Store Price Index

